

| PROD.<br>#              | TEC DISTRIBUTING                    |  | RETAIL<br>CASE<br>COST | PREVIOUS<br>RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | UPC<br>CODES    | PKG SIZE<br>PER<br>CASE | 15%              |         | 20%              |         | 25%              |         | 30%              |         |
|-------------------------|-------------------------------------|--|------------------------|---------------------------------|------------------------|-----------------|-------------------------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|
|                         | PRICES - TEC DISTRIBUTING<br>Sep-26 |  |                        |                                 |                        |                 |                         | RETAIL @<br>UNIT | SINGLES | RETAIL @<br>UNIT | SINGLES | RETAIL @<br>UNIT | SINGLES | RETAIL @<br>UNIT | SINGLES |
| MOLSON COORS            |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| ARNOLD PALMER           |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 70901                   | SPIKED HALF & HALF 6PK CAN          |  | \$32.94                |                                 | \$8.24                 | 6 13008 74833 3 | 4                       | \$9.69           | \$1.61  | \$10.29          | \$1.72  | \$10.98          | \$1.83  | \$11.76          | \$1.96  |
| 70902                   | SPIKED HALF & HALF 12PK CAN         |  | \$30.73                |                                 | \$15.37                | 6 13008 75220 0 | 2                       | \$18.08          | \$1.51  | \$19.21          | \$1.60  | \$20.49          | \$1.71  | \$21.95          | \$1.83  |
| 70913                   | SPIKED HALF & HALF 24 OZ. CAN       |  | \$28.44                |                                 | \$2.37                 | 6 13008 74829 6 | 12                      | \$2.79           |         | \$2.96           |         | \$3.16           |         | \$3.39           |         |
| ARNOLD PALMER RASPBERRY |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 70915                   | SPIKED HALF & HALF RASBERRY 24 OZ.  |  | \$28.44                |                                 | \$2.37                 | 6 13008 75222 4 | 12                      | \$2.79           |         | \$2.96           |         | \$3.16           |         | \$3.39           |         |
| BLUE MOON BELGIAN       |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 65002                   | WHITE ALE 12PK CAN                  |  | \$30.73                |                                 | \$15.37                | 0 71990 09506 2 | 2                       | \$18.08          | \$1.51  | \$19.21          | \$1.60  | \$20.49          | \$1.71  | \$21.95          | \$1.83  |
| 65020                   | WHITE ALE 6PK LNNR                  |  | \$32.94                |                                 | \$8.24                 | 0 71990 09511 6 | 4                       | \$9.69           | \$1.61  | \$10.29          | \$1.72  | \$10.98          | \$1.83  | \$11.76          | \$1.96  |
| 65021                   | WHITE ALE 12PK LNNR                 |  | \$30.73                |                                 | \$15.37                | 0 71990 09516 1 | 2                       | \$18.08          | \$1.51  | \$19.21          | \$1.60  | \$20.49          | \$1.71  | \$21.95          | \$1.83  |
| 65081                   | WHITE ALE 12/19.2 OZ CAN            |  | \$27.64                |                                 | \$2.30                 | 0 71990 00114 8 | 12                      | \$2.71           |         | \$2.88           |         | \$3.07           |         | \$3.29           |         |
| 65050                   | 1/2 BBLs                            |  | \$165.00               |                                 | \$165.00               | 0 71990 09515 4 | 1                       | \$194.12         |         | \$206.25         |         | \$220.00         |         | \$235.71         |         |
| 65052                   | 1/6 BBLs                            |  | \$74.00                |                                 | \$74.00                | 0 71990 09518 5 | 1                       | \$87.06          |         | \$92.50          |         | \$98.67          |         | \$105.71         |         |
| BLUE MOON EXTRA         |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 65083                   | BLUE MOON EXTRA 19.2 OZ.            |  | \$27.64                |                                 | \$2.30                 | 0 71990 00136 0 | 12                      | \$2.71           |         | \$2.88           |         | \$3.07           |         | \$3.29           |         |
| BLUE MOON LIGHT         |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 64991                   | 12PK CAN                            |  | \$30.73                |                                 | \$15.37                | 0 71990 09592 5 | 2                       | \$18.08          | \$1.51  | \$19.21          | \$1.60  | \$20.49          | \$1.71  | \$21.95          | \$1.83  |
| BLUE MOON MANGO WHEAT   |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 65145                   | 1/2 BBLs                            |  | \$165.00               |                                 | \$165.00               |                 | 1                       | \$194.12         |         | \$206.25         |         | \$220.00         |         | \$235.71         |         |
| BLUE MOON NA            |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 65037                   | 6PK CAN                             |  | \$32.94                |                                 | \$8.24                 | 0 71990 00104 9 | 4                       | \$9.69           | \$1.61  | \$10.29          | \$1.72  | \$10.98          | \$1.83  | \$11.76          | \$1.96  |
| 65038                   | 12 PK CAN                           |  | \$30.73                |                                 | \$15.37                | 0 71990 00147 6 | 2                       | \$18.08          | \$1.51  | \$19.21          | \$1.60  | \$20.49          | \$1.71  | \$21.95          | \$1.83  |
| COORS                   |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 60002                   | 12/PK CAN                           |  | \$23.23                |                                 | \$11.62                | 0 71990 00047 9 | 2                       | \$13.66          | \$1.14  | \$14.52          | \$1.21  | \$15.49          | \$1.29  | \$16.59          | \$1.38  |
| 60005                   | 30/PK CAN                           |  | \$26.24                |                                 | \$26.24                | 0 71990 10033 9 | 1                       | \$30.87          | \$1.03  | \$32.80          | \$1.09  | \$34.99          | \$1.17  | \$37.49          | \$1.25  |
| 60006                   | 6PK 16 OZ. CAN                      |  | \$32.97                |                                 | \$8.24                 | 0 71990 10002 5 | 4                       | \$9.70           | \$1.62  | \$10.30          | \$1.72  | \$10.99          | \$1.83  | \$11.78          | \$1.96  |
| 60010                   | 12PK 16OZ CAN                       |  | \$24.74                |                                 | \$12.37                | 0 71990 17040 0 | 2                       | \$14.55          | \$1.21  | \$15.46          | \$1.29  | \$16.49          | \$1.37  | \$17.67          | \$1.47  |
| 60011                   | 18/PK CAN                           |  | \$16.87                |                                 | \$16.87                | 0 71990 10020 9 | 1                       | \$19.85          | \$1.10  | \$21.09          | \$1.17  | \$22.49          | \$1.25  | \$24.10          | \$1.34  |
| 60012                   | 18 PK 16 OZ. CAN                    |  | \$19.87                |                                 | \$19.87                | 0 71990 10087 2 | 1                       | \$23.38          | \$1.30  | \$24.84          | \$1.38  | \$26.49          | \$1.47  | \$28.39          | \$1.58  |
| 60013                   | 12/24 OZ CANS                       |  | \$26.92                |                                 | \$2.24                 | 0 71990 10071 1 | 12                      | \$2.64           |         | \$2.80           |         | \$2.99           |         | \$3.20           |         |
| 60008                   | ALUM.BOT 2/9PK/16OZ                 |  | \$24.74                |                                 | \$12.37                | 0 71990 17022 6 | 2                       | \$14.55          | \$1.62  | \$15.46          | \$1.72  | \$16.49          | \$1.83  | \$17.67          | \$1.96  |
| 60025                   | 6PK STUBBY BTL                      |  | \$30.87                |                                 | \$7.72                 | 0 71990 17028 8 | 4                       | \$9.08           | \$1.51  | \$9.65           | \$1.61  | \$10.29          | \$1.72  | \$11.03          | \$1.84  |
| 60031                   | 12 PK STUBBY BTL                    |  | \$23.23                |                                 | \$11.62                | 0 71990 17037 0 | 2                       | \$13.66          | \$1.14  | \$14.52          | \$1.21  | \$15.49          | \$1.29  | \$16.59          | \$1.38  |
| 60033                   | 18 PK STUBBY BTL                    |  | \$16.87                |                                 | \$16.87                | 0 71990 17038 7 | 1                       | \$19.85          | \$1.10  | \$21.09          | \$1.17  | \$22.49          | \$1.25  | \$24.10          | \$1.34  |
| 60050                   | 1/2 BBLs                            |  | \$144.00               |                                 | \$144.00               | 0 71990 10080 3 | 1                       | \$169.41         |         | \$180.00         |         | \$192.00         |         | \$205.71         |         |
| COORS LIGHT             |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 60102                   | 12/PK CAN                           |  | \$23.23                |                                 | \$11.62                | 0 71990 00048 6 | 2                       | \$13.66          | \$1.14  | \$14.52          | \$1.21  | \$15.49          | \$1.29  | \$16.59          | \$1.38  |
| 60105                   | 30/PK CAN                           |  | \$26.24                |                                 | \$26.24                | 0 71990 30030 2 | 1                       | \$30.87          | \$1.03  | \$32.80          | \$1.09  | \$34.99          | \$1.17  | \$37.49          | \$1.25  |
| 60106                   | 6PK 16 OZ. CAN                      |  | \$32.97                |                                 | \$8.24                 | 0 71990 32000 3 | 4                       | \$9.70           | \$1.62  | \$10.30          | \$1.72  | \$10.99          | \$1.83  | \$11.78          | \$1.96  |
| 60108                   | ALUM.BOT 2/9PK/16OZ                 |  | \$24.74                |                                 | \$12.37                | 0 71990 30104 0 | 2                       | \$14.55          | \$1.62  | \$15.46          | \$1.72  | \$16.49          | \$1.83  | \$17.67          | \$1.96  |
| 60110                   | 12PK 16OZ CAN                       |  | \$24.74                |                                 | \$12.37                | 0 71990 09528 4 | 2                       | \$14.55          | \$1.21  | \$15.46          | \$1.29  | \$16.49          | \$1.37  | \$17.67          | \$1.47  |
| 60111                   | 18/PK CAN                           |  | \$16.87                |                                 | \$16.87                | 0 71990 30017 3 | 1                       | \$19.85          | \$1.10  | \$21.09          | \$1.17  | \$22.49          | \$1.25  | \$24.10          | \$1.34  |
| 60112                   | 18PK/16OZ CANS                      |  | \$19.87                |                                 | \$19.87                | 0 71990 30073 9 | 1                       | \$23.38          | \$1.30  | \$24.84          | \$1.38  | \$26.49          | \$1.47  | \$28.39          | \$1.58  |
| 60113                   | 12/24 OZ CANS                       |  | \$26.92                |                                 | \$2.24                 | 0 71990 30065 4 | 12                      | \$2.64           |         | \$2.80           |         | \$2.99           |         | \$3.20           |         |
| 60127                   | 3 PACK 24 OZ. CAN                   |  | \$26.84                |                                 | \$6.71                 | 0 71990 30120 0 | 4                       | \$7.89           |         | \$8.39           |         | \$8.95           |         | \$9.59           |         |
| 60116                   | 24 PK 16 OZ. CAN                    |  | \$23.50                |                                 | \$23.50                | 0 71990 30128 6 | 1                       | \$27.65          | \$1.15  | \$29.38          | \$1.22  | \$31.33          | \$1.31  | \$33.57          | \$1.40  |
| 60118                   | ALUM. BOT 15PK 16 OZ.               |  | \$17.99                |                                 | \$17.99                | 0 71990 09527 7 | 1                       | \$21.16          | \$1.41  | \$22.49          | \$1.50  | \$23.99          | \$1.60  | \$25.70          | \$1.71  |
| 60120                   | 6/PK LN NR                          |  | \$30.87                |                                 | \$7.72                 | 0 71990 30005 0 | 4                       | \$9.08           | \$1.51  | \$9.65           | \$1.61  | \$10.29          | \$1.72  | \$11.03          | \$1.84  |
| 60121                   | 12/PK LN NR                         |  | \$23.23                |                                 | \$11.62                | 0 71990 30069 2 | 2                       | \$13.66          | \$1.14  | \$14.52          | \$1.21  | \$15.49          | \$1.29  | \$16.59          | \$1.38  |
| 60122                   | 24/PK LN NR                         |  | \$22.99                |                                 | \$22.99                | 0 71990 30079 1 | 1                       | \$27.05          | \$1.13  | \$28.74          | \$1.20  | \$30.65          | \$1.28  | \$32.84          | \$1.37  |
| 60123                   | 18/PK LNNR                          |  | \$16.87                |                                 | \$16.87                | 0 71990 30078 4 | 1                       | \$19.85          | \$1.10  | \$21.09          | \$1.17  | \$22.49          | \$1.25  | \$24.10          | \$1.34  |
| 60150                   | 1/2 BBLs                            |  | \$144.00               |                                 | \$144.00               | 0 71990 30080 7 | 1                       | \$169.41         |         | \$180.00         |         | \$192.00         |         | \$205.71         |         |
| 60151                   | 1/4 BBLs                            |  | \$72.00                |                                 | \$72.00                | 0 71990 30090 6 | 1                       | \$84.71          |         | \$90.00          |         | \$96.00          |         | \$102.86         |         |
| COORS NA                |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 60922                   | COORS EDGE 6PK BTL                  |  | \$26.97                |                                 | \$6.74                 | 0 71990 77005 1 | 4                       | \$7.93           | \$1.32  | \$8.43           | \$1.40  | \$8.99           | \$1.50  | \$9.63           | \$1.61  |
| FOSTERS USA             |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 78238                   | FOSTERS PREM.ALE 25.4 OZ            |  | \$28.48                |                                 | \$2.37                 | 0 70897 18331 5 | 12                      | \$2.79           |         | \$2.97           |         | \$3.16           |         | \$3.39           |         |
| 78338                   | FOSTERS 25.4 OZ CANS                |  | \$28.48                |                                 | \$2.37                 | 0 70897 01331 5 | 12                      | \$2.79           |         | \$2.97           |         | \$3.16           |         | \$3.39           |         |
| GENUINE DRAFT           |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 70005                   | 30/PK CAN                           |  | \$26.24                |                                 | \$26.24                | 0 34100 17341 8 | 1                       | \$30.87          | \$1.03  | \$32.80          | \$1.09  | \$34.99          | \$1.17  | \$37.49          | \$1.25  |
| 70021                   | 12/PK LNNR                          |  | \$23.23                |                                 | \$11.62                | 0 34100 17509 2 | 2                       | \$13.66          | \$1.14  | \$14.52          | \$1.21  | \$15.49          | \$1.29  | \$16.59          | \$1.38  |
| 70023                   | 18/PK LNNR                          |  | \$16.87                |                                 | \$16.87                | 0 34100 17256 5 | 1                       | \$19.85          | \$1.10  | \$21.09          | \$1.17  | \$22.49          | \$1.25  | \$24.10          | \$1.34  |
| HAMMS                   |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 75011                   | 24 PK SUITCASE                      |  | \$15.74                |                                 | \$15.74                | 0 34100 80706 1 | 1                       | \$18.52          | \$0.77  | \$19.68          | \$0.82  | \$20.99          | \$0.87  | \$22.49          | \$0.94  |
| HAPPY THURSDAYS         |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 71419                   | VARIETY 12PK CAN                    |  | \$30.73                |                                 | \$15.37                | 0 34100 01334 9 | 2                       | \$18.08          | \$1.51  | \$19.21          | \$1.60  | \$20.49          | \$1.71  | \$21.95          | \$1.83  |
| HIGH LIFE               |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 73005                   | 30PK CAN                            |  | \$20.99                |                                 | \$20.99                | 0 34100 01341 7 | 1                       | \$24.69          | \$0.82  | \$26.24          | \$0.87  | \$27.99          | \$0.93  | \$29.99          | \$1.00  |
| 73010                   | 12PK 16OZ CAN                       |  | \$20.24                |                                 | \$10.12                | 0 34100 51678 9 | 2                       | \$11.91          | \$0.99  | \$12.65          | \$1.05  | \$13.49          | \$1.12  | \$14.46          | \$1.20  |
| 73020                   | 6/PK LN NR                          |  | \$23.00                |                                 | \$5.75                 | 0 34100 01505 3 | 4                       | \$6.76           | \$1.13  | \$7.19           | \$1.20  | \$7.67           | \$1.28  | \$8.21           | \$1.37  |
| 73023                   | 18 PK LNNR                          |  | \$13.49                |                                 | \$13.49                | 0 34100 01256 4 | 1                       | \$15.87          | \$0.88  | \$16.86          | \$0.94  | \$17.99          | \$1.00  | \$19.27          | \$1.07  |
| 89007                   | 32OZ CAN                            |  | \$25.11                |                                 | \$2.09                 | 0 34100 00008 0 | 12                      | \$2.46           |         | \$2.62           |         | \$2.79           |         | \$2.99           |         |
| ICEHOUSE                |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 71205                   | 30PK CAN                            |  | \$20.99                |                                 | \$20.99                | 0 34100 62341 8 | 1                       | \$24.69          | \$0.82  | \$26.24          | \$0.87  | \$27.99          | \$0.93  | \$29.99          | \$1.00  |
| 71206                   | 6PK 16 OZ. CAN                      |  | \$27.98                |                                 | \$7.00                 | 0 34100 00882 6 | 4                       | \$8.23           | \$1.37  | \$8.74           | \$1.46  | \$9.33           | \$1.55  | \$9.99           | \$1.67  |
| 71213                   | 12/24 OZ CANS                       |  | \$17.80                | \$23.47                         | \$1.48                 | 0 34100 00880 2 | 12                      | \$1.75           |         | \$1.85           |         | \$1.98           |         | \$2.12           |         |
| KEYSTONE LIGHT APPLE    |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 61003                   | 2/15 PK CANS                        |  | \$21.73                |                                 | \$10.87                | 0 71990 00156 8 | 2                       | \$12.78          | \$0.85  | \$13.58          | \$0.91  | \$14.49          | \$0.97  | \$15.52          | \$1.03  |
| KEYSTONE ICE            |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 61205                   | 30/PK CAN                           |  | \$20.99                |                                 | \$20.99                | 0 71990 47714 1 | 1                       | \$24.69          | \$0.82  | \$26.24          | \$0.87  | \$27.99          | \$0.93  | \$29.99          | \$1.00  |
| 61215                   | 2/15 PK CANS                        |  | \$21.73                |                                 | \$10.87                | 0 71990 28151 9 | 2                       | \$12.78          | \$0.85  | \$13.58          | \$0.91  | \$14.49          | \$0.97  | \$15.52          | \$1.03  |
| 61213                   | 24OZ CAN                            |  | \$23.47                |                                 | \$1.96                 | 0 71990 47712 7 | 12                      | \$2.30           |         | \$2.44           |         | \$2.61           |         | \$2.79           |         |
| KEYSTONE LIGHT          |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 61105                   | 30/PK CAN                           |  | \$20.99                |                                 | \$20.99                | 0 71990 48019 6 | 1                       | \$24.69          | \$0.82  | \$26.24          | \$0.87  | \$27.99          | \$0.93  | \$29.99          | \$1.00  |
| 61106                   | 6PK 16 OZ. CAN                      |  | \$27.98                |                                 | \$7.00                 | 0 71990 48008 0 | 4                       | \$8.23           | \$1.37  | \$8.74           | \$1.46  | \$9.33           | \$1.55  | \$9.99           | \$1.67  |
| 61107                   | 18PK/16OZ CANS                      |  | \$16.12                |                                 | \$16.12                | 0 71990 48017 2 | 1                       | \$18.96          | \$1.05  | \$20.15          | \$1.12  | \$21.49          | \$1.19  | \$23.03          | \$1.28  |
| 61113                   | 24OZ CAN                            |  | \$23.47                |                                 | \$1.96                 | 0 71990 48024 0 | 12                      | \$2.30           |         | \$2.44           |         | \$2.61           |         | \$2.79           |         |
| 61115                   | 2/15 PK CANS                        |  | \$21.73                |                                 | \$10.87                | 0 71990 48045 5 | 2                       | \$12.78          | \$0.85  | \$13.58          | \$0.91  | \$14.49          | \$0.97  | \$15.52          | \$1.03  |
| KILLIANS 5.3%           |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 63031                   | 12/PK LN NR                         |  | \$27.74                |                                 | \$13.87                | 0 71990 76400 5 | 2                       | \$16.32          | \$1.36  | \$17.34          | \$1.44  | \$18.49          | \$1.54  | \$19.81          | \$1.65  |
| LEINENKUGEL             |                                     |  |                        |                                 |                        |                 |                         |                  |         |                  |         |                  |         |                  |         |
| 75420                   | SUMMER SHANDY 6 PK BTL              |  | \$32.94                |                                 | \$8.24                 | 0 34100 51605 5 | 4                       | \$9.69           | \$1.61  | \$10.29          | \$1.72  | \$10.98          | \$1.83  | \$11.76          | \$1.96  |
| 75413                   | SUMMER SHANDY 19.2 OZ. CAN          |  | \$27.63                |                                 | \$2.30                 | 0 34100 01363 9 | 12                      | \$2.71           |         | \$2.88           |         | \$3.07           |         | \$3.29           |         |
| 75121                   | SUMMER SHANDY 12 PK BTL             |  | \$30.73                |                                 | \$15.37                | 0 34100 51607 9 | 2                       | \$18.08          | \$1.51  | \$19.21          | \$1.60  | \$20.49          | \$1.71  | \$21.95          | \$1.83  |
| 75451                   | SUMMER SHANDY 1/6 BBL               |  | \$74.00                |                                 | \$74.00                |                 | 661 OZ                  | \$87.06          |         | \$92.50          |         | \$98.67          |         | \$105.71         |         |
| 75124                   | SUMMER SHANDY 1/2 BBL               |  | \$165.00               |                                 | \$165.00               |                 | 1984 OZ                 | \$194.12         |         | \$206.25         |         | \$220.00         |         | \$235.71         |         |

| TEC DISTRIBUTING      |                                 | RETAIL   | PREVIOUS  | RETAIL   | UPC           | PKG SIZE | RETAIL @ |          | RETAIL @     |          | RETAIL @ |          | RETAIL @ |          |        |
|-----------------------|---------------------------------|----------|-----------|----------|---------------|----------|----------|----------|--------------|----------|----------|----------|----------|----------|--------|
| PROD.                 | PRICES - TEC DISTRIBUTING       | CASE     | RETAIL    | UNIT     |               |          | UNIT     | 15%      | UNIT         | 20%      | UNIT     | 25%      | UNIT     | 30%      |        |
| #                     | Sep-26                          | COST     | CASE COST | COST     | CODES         | PER CASE | SINGLES  |          | SINGLES      |          | SINGLES  |          | SINGLES  |          |        |
| -----                 | -----                           | -----    | -----     | -----    | -----         | -----    | -----    | -----    | -----        | -----    | -----    | -----    | -----    | -----    |        |
| MICKEY'S MALT         |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 67713                 | 12 PK LNNR                      | \$23.23  |           | \$11.62  | 0 34100 77434 | 9        | 2        | \$13.66  | \$1.14       | \$14.52  | \$1.21   | \$15.49  | \$1.29   | \$16.59  | \$1.38 |
| 77816                 | 6/PK BOTTLES                    | \$30.87  |           | \$7.72   | 0 34100 77435 | 6        | 4        | \$9.08   | \$1.51       | \$9.65   | \$1.61   | \$10.29  | \$1.72   | \$11.03  | \$1.84 |
| 77836                 | 40 OZ BOT                       | \$27.68  |           | \$2.31   | 0 34100 00185 | 8        | 12       | \$2.71   |              | \$2.88   |          | \$3.08   |          | \$3.30   |        |
| MILLER 64 EXTRA LIGHT |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 70305                 | 30/PK CAN                       | \$26.24  |           | \$26.24  | 0 34100 15341 | 0        | 1        | \$30.87  | \$1.03       | \$32.80  | \$1.09   | \$34.99  | \$1.17   | \$37.49  | \$1.25 |
| MILLER LITE           |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 70205                 | 30/PK CAN                       | \$26.24  |           | \$26.24  | 0 34100 57341 | 6        | 1        | \$30.87  | \$1.03       | \$32.80  | \$1.09   | \$34.99  | \$1.17   | \$37.49  | \$1.25 |
| 70206                 | 6PK 16 OZ. CAN                  | \$32.97  |           | \$8.24   | 0 34100 00357 | 9        | 4        | \$9.70   | \$1.62       | \$10.30  | \$1.72   | \$10.99  | \$1.83   | \$11.78  | \$1.96 |
| 70207                 | ALUM.BOT 2/9PK/16OZ             | \$24.74  |           | \$12.37  | 0 34100 57023 | 1        | 2        | \$14.55  | \$1.62       | \$15.46  | \$1.72   | \$16.49  | \$1.83   | \$17.67  | \$1.96 |
| 70210                 | 12PK 16OZ CAN                   | \$24.74  |           | \$12.37  | 0 34100 57653 | 0        | 2        | \$14.55  | \$1.21       | \$15.46  | \$1.29   | \$16.49  | \$1.37   | \$17.67  | \$1.47 |
| 70211                 | 18/PK CAN                       | \$16.87  |           | \$16.87  | 0 34100 57340 | 9        | 1        | \$19.85  | \$1.10       | \$21.09  | \$1.17   | \$22.49  | \$1.25   | \$24.10  | \$1.34 |
| 70216                 | 24 PK 16 OZ. CAN                | \$23.50  |           | \$23.50  | 0 34100 57323 | 2        | 1        | \$27.65  | \$1.15       | \$29.38  | \$1.22   | \$31.33  | \$1.31   | \$33.57  | \$1.40 |
| 70218                 | ALUM. BOT 15PK 16 OZ.           | \$17.99  |           | \$17.99  | 0 34100 57707 | 0        | 1        | \$21.16  | \$1.41       | \$22.49  | \$1.50   | \$23.99  | \$1.60   | \$25.70  | \$1.71 |
| 70214                 | 12/32 OZ. CANS                  | \$26.92  |           | \$2.24   | 0 34100 00358 | 6        | 12       | \$2.64   |              | \$2.80   |          | \$2.99   |          | \$3.20   |        |
| 70220                 | 6/PK LN NR                      | \$30.87  |           | \$7.72   | 0 34100 57505 | 2        | 4        | \$9.08   | \$1.51       | \$9.65   | \$1.61   | \$10.29  | \$1.72   | \$11.03  | \$1.84 |
| 70221                 | 12 PK LNNR                      | \$23.23  |           | \$11.62  | 0 34100 57509 | 0        | 2        | \$13.66  | \$1.14       | \$14.52  | \$1.21   | \$15.49  | \$1.29   | \$16.59  | \$1.38 |
| 70222                 | 24 PK LNNR                      | \$22.99  |           | \$22.99  | 0 34100 57215 | 0        | 1        | \$27.05  | \$1.13       | \$28.74  | \$1.20   | \$30.65  | \$1.28   | \$32.84  | \$1.37 |
| 70223                 | 18/PK LNNR                      | \$16.87  |           | \$16.87  | 0 34100 57256 | 3        | 1        | \$19.85  | \$1.10       | \$21.09  | \$1.17   | \$22.49  | \$1.25   | \$24.10  | \$1.34 |
| 70250                 | 1/2 BBLs                        | \$144.00 |           | \$144.00 | 0 34100 00534 | 4        | 1        | \$169.41 |              | \$180.00 |          | \$192.00 |          | \$205.71 |        |
| 70253                 | 1/4 BBLs SK                     | \$72.00  |           | \$72.00  | 0 34100 00533 | 7        | 1        | \$84.71  |              | \$90.00  |          | \$96.00  |          | \$102.86 |        |
| OLDE ENGLISH 800      |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 76036                 | 40 OZ BOT                       | \$28.48  |           | \$2.37   | 0 34100 00241 | 1        | 12       | \$2.79   |              | \$2.97   |          | \$3.16   |          | \$3.39   |        |
| PERONI                |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 78026                 | PERONI 6PK/12 OZ. BOT           | \$32.97  |           | \$8.24   | 1 81954 00002 | 2        | 4        | \$9.70   | \$1.62       | \$10.30  | \$1.72   | \$10.99  | \$1.83   | \$11.78  | \$1.96 |
| 78051                 | PERONI 1/4 BBLs                 | \$95.00  |           | \$95.00  |               |          | 1        | \$111.76 |              | \$118.75 |          | \$126.67 |          | \$135.71 |        |
| 78050                 | PERONI 1/2 BBLs                 | \$190.00 |           | \$190.00 |               |          | 1        | \$223.53 |              | \$237.50 |          | \$253.33 |          | \$271.43 |        |
| PILSNER               |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 78131                 | PILSNER URQUELL 12PK LN         | \$30.73  |           | \$15.37  | 0 72311 13312 | 8        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| REDD'S APPLE          |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 74702                 | APPLE 6 PK LNNR                 | \$32.94  |           | \$8.24   | 0 34100 08716 | 6        | 4        | \$9.69   | \$1.61       | \$10.29  | \$1.72   | \$10.98  | \$1.83   | \$11.76  | \$1.96 |
| 74721                 | APPLE 12 PK LNNR                | \$30.73  |           | \$15.37  | 0 34100 08722 | 7        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| 74849                 | PEACH 6PK BTL                   | \$32.94  |           | \$8.24   | 0 34100 08730 | 2        | 4        | \$9.69   | \$1.61       | \$10.29  | \$1.72   | \$10.98  | \$1.83   | \$11.76  | \$1.96 |
| 74715                 | VARIETY- 15PK CAN               | \$30.73  |           | \$15.37  | 0 34100 51674 | 1        | 2        | \$18.08  | \$1.21       | \$19.21  | \$1.28   | \$20.49  | \$1.37   | \$21.95  | \$1.46 |
| REDD'S WICKED APPLE   |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 74864                 | APPLE 24 OZ.                    | \$29.31  |           | \$2.44   | 0 34100 00323 | 4        | 12       | \$2.87   |              | \$3.05   |          | \$3.26   |          | \$3.49   |        |
| 74863                 | APPLE BITES 7.5 OZ.             | \$25.20  |           | \$12.60  | 0 34100 01415 | 5        | 2        | \$14.82  | \$1.24       | \$15.75  | \$1.31   | \$16.80  | \$1.40   | \$18.00  | \$1.50 |
| SIMPLY SPIKED         |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 60970                 | VARIETY- LEMONADE- 12PK CAN     | \$30.73  |           | \$15.37  | 8 10078 78020 | 5        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| 60982                 | VARIETY- TROPICAL- 12PK CAN     | \$30.73  |           | \$15.37  | 8 10078 78213 | 1        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| SIMPLY SPIKED BOLD    |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 60990                 | CHERRY LIMEADE 24 OZ.           | \$29.31  |           | \$2.44   | 8 10078 78182 | 0        | 12       | \$2.87   |              | \$3.05   |          | \$3.26   |          | \$3.49   |        |
| 60991                 | SIGNATURE LEMONADE 24 OZ.       | \$29.31  |           | \$2.44   | 8 10078 78180 | 6        | 12       | \$2.87   |              | \$3.05   |          | \$3.26   |          | \$3.49   |        |
| 60983                 | SPIKED BOLD VARIETY 12PK CAN    | \$30.73  |           | \$15.37  | 8 10078 78263 | 6        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| SIMPLY SPIKED BOLDER  |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 60992                 | STRAWBERRY LEMONADE 12PK 7.5 OZ | \$25.20  |           | \$12.60  | 8 10078 78278 | 0        | 2        | \$14.82  | \$1.24       | \$15.75  | \$1.31   | \$16.80  | \$1.40   | \$18.00  | \$1.50 |
| SOL BEER              |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 68090                 | 6 PK BTL                        | \$32.97  |           | \$8.24   | 0 72311 63021 | 4        | 4        | \$9.70   | \$1.62       | \$10.30  | \$1.72   | \$10.99  | \$1.83   | \$11.78  | \$1.96 |
| 68093                 | CHELADA 24 OZ.                  | \$31.83  |           | \$2.65   | 0 89826 13028 | 3        | 12       | \$3.12   |              | \$3.32   |          | \$3.54   |          | \$3.79   |        |
| STEEL RESERVE         |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 68103                 | BLUE RAZZ 24 OZ. CANS           | \$25.11  |           | \$2.09   | 0 78250 00627 | 1        | 12       | \$2.46   |              | \$2.62   |          | \$2.79   |          | \$2.99   |        |
| 68109                 | PINEAPPLE 24 OZ. CANS           | \$25.11  |           | \$2.09   | 0 78250 00614 | 1        | 12       | \$2.46   |              | \$2.62   |          | \$2.79   |          | \$2.99   |        |
| 68105                 | RESERVE 24 OZ. CANS             | \$23.43  |           | \$1.95   | 0 78250 00328 | 7        | 12       | \$2.30   |              | \$2.44   |          | \$2.60   |          | \$2.79   |        |
| 68106                 | RESERVE 40 OZ. BTL              | \$28.48  |           | \$2.37   | 0 78250 00624 | 0        | 12       | \$2.79   |              | \$2.97   |          | \$3.16   |          | \$3.39   |        |
| 68107                 | RESERVE 12 PK CANS              | \$18.74  |           | \$9.37   | 0 78250 00382 | 9        | 2        | \$11.02  | \$0.92       | \$11.71  | \$0.98   | \$12.49  | \$1.04   | \$13.39  | \$1.12 |
| 68100                 | SPIKED CHERRY SLUSH 24 OZ.CAN   | \$25.11  |           | \$2.09   | 0 34100 01309 | 7        | 12       | \$2.46   |              | \$2.62   |          | \$2.79   |          | \$2.99   |        |
| 68111                 | WILD BERRY 24 OZ.               | \$25.11  |           | \$2.09   | 0 78250 00605 | 9        | 12       | \$2.46   |              | \$2.62   |          | \$2.79   |          | \$2.99   |        |
| TOPO CHICO            |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 60955                 | MARGARITA 6PK BTL               | \$34.47  |           | \$8.62   | 8 10078 78267 | 4        | 4        | \$10.14  |              | \$10.77  |          | \$11.49  |          | \$12.31  |        |
| 60958                 | VARIETY- HARD SELT 12PK CAN     | \$30.73  |           | \$15.37  | 0 21136 18087 | 9        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| 60966                 | VARIETY- HARD MARGARITA 6% 12PK | \$30.73  |           | \$15.37  | 8 10078 78221 | 6        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| TOPO CHICO MAX        |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 60967                 | MAX MARGARITA 24 OZ.            | \$29.31  |           | \$2.44   | 8 10078 78222 | 3        | 12       | \$2.87   |              | \$3.05   |          | \$3.26   |          | \$3.49   |        |
| VIZZY                 |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 71391                 | VARIETY- CREAM POP 12 PK CAN    | \$30.73  |           | \$15.37  | 0 34100 01358 | 5        | 2        | \$18.08  | \$1.51       | \$19.21  | \$1.60   | \$20.49  | \$1.71   | \$21.95  | \$1.83 |
| IMPORTS / MICRO'S     |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
|                       |                                 |          |           |          |               |          | UNIT     |          | UNIT SINGLES |          |          |          |          |          |        |
| ANGRY ORCHARD         |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 78444                 | CRISP APPLE 12PK CAN            | \$29.98  |           | \$14.99  | 0 87692 00083 | 9        | 2        | \$17.64  | \$1.47       | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78 |
| 78445                 | CRISP APPLE 6 PK                | \$32.16  |           | \$8.04   | 0 87692 82102 | 1        | 4        | \$9.46   | \$1.58       | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91 |
| 78446                 | CRISP APPLE 12PK BTL            | \$29.98  |           | \$14.99  | 0 87692 00033 | 4        | 2        | \$17.64  | \$1.47       | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78 |
| 78441                 | CRIPS APPLE 19.2 OZ. CAN        | \$29.36  |           | \$2.45   | 0 87692 02377 | 7        | 12       | \$2.88   |              | \$3.06   |          | \$3.26   |          | \$3.50   |        |
| 78447                 | CRISP APPLE 6PK CAN             | \$32.16  |           | \$32.16  | 0 87692 01219 | 1        | 1        | \$37.84  | \$1.58       | \$40.20  | \$1.68   | \$42.88  | \$1.79   | \$45.94  | \$1.91 |
| 78449                 | CRISP APPLE 1/2 BBL             | \$170.00 |           | \$170.00 | 0 87692 82999 | 7        | 1        | \$200.00 |              | \$212.50 |          | \$226.67 |          | \$242.86 |        |
| 78448                 | CRISP APPLE 1/6 BBL             | \$74.00  |           | \$74.00  |               |          | 1        | \$87.06  |              | \$92.50  |          | \$98.67  |          | \$105.71 |        |
| 78442                 | IMPREIAL 19.2 OZ. CAN           | \$29.36  |           | \$2.45   | 0 87692 02304 | 3        | 12       | \$2.88   |              | \$3.06   |          | \$3.26   |          | \$3.50   |        |
| 78761                 | IMPERIAL 6 PK CAN               | \$32.16  |           | \$8.04   | 0 87692 01791 | 2        | 4        | \$9.46   | \$1.58       | \$10.05  | \$1.68   | \$10.72  | \$1.79   | \$11.49  | \$1.91 |
| 78759                 | VARIETY PACK 12 PK CANS         | \$29.98  |           | \$14.99  | 0 87692 00821 | 7        | 2        | \$17.64  | \$1.47       | \$18.74  | \$1.56   | \$19.99  | \$1.67   | \$21.41  | \$1.78 |
| BERTRAMS              |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 28436                 | HAZELNUT 1/2 BBL                | \$190.00 |           | \$190.00 |               |          | 1        | \$223.53 |              | \$237.50 |          | \$253.33 |          | \$271.43 |        |
| 28435                 | HAZELNUT 1/6 BBL                | \$75.00  |           | \$75.00  |               |          | 1        | \$88.24  |              | \$93.75  |          | \$100.00 |          | \$107.14 |        |
| 28434                 | MOUNT BORAH BROWN 1/6 BBL       | \$75.00  |           | \$75.00  |               |          | 1        | \$88.24  |              | \$93.75  |          | \$100.00 |          | \$107.14 |        |
| 28442                 | SACAJAWEA STOUT 1/2 BBL         | \$190.00 |           | \$190.00 |               |          | 1        | \$223.53 |              | \$237.50 |          | \$253.33 |          | \$271.43 |        |
| 28440                 | SACAJAWEA STOUT 1/6 BBL         | \$75.00  |           | \$75.00  |               |          | 1        | \$88.24  |              | \$93.75  |          | \$100.00 |          | \$107.14 |        |
| 28438                 | SAVAGE IPA 1/2 BBL              | \$190.00 |           | \$190.00 |               |          | 1        | \$223.53 |              | \$237.50 |          | \$253.33 |          | \$271.43 |        |
| 28439                 | SAVAGE IPA 1/6 BBL              | \$75.00  |           | \$75.00  |               |          | 1        | \$88.24  |              | \$93.75  |          | \$100.00 |          | \$107.14 |        |
| BITTER ROOT           |                                 |          |           |          |               |          |          |          |              |          |          |          |          |          |        |
| 67345                 | DIRT CHURCH HAZY 1/6            | \$70.00  |           | \$70.00  |               |          | 1        | \$82.35  |              | \$87.50  |          | \$93.33  |          | \$100.00 |        |
| 89021                 | DIRT CHURCH 6PK                 | \$30.50  |           | \$7.63   | 6 64853 20182 | 5        | 4        | \$8.97   | \$1.50       | \$9.53   | \$1.59   | \$10.17  | \$1.69   | \$10.89  | \$1.82 |
| 67344                 | DIRT CHURCH 1/2 BBL             | \$170.00 |           | \$170.00 |               |          | 1        | \$200.00 |              | \$212.50 |          | \$226.67 |          | \$242.86 |        |
| 89057                 | DROP BAR 6PK                    | \$30.50  |           | \$7.63   | 6 64853 20221 | 1        | 4        | \$8.97   | \$1.50       | \$9.53   | \$1.59   | \$10.17  | \$1.69   | \$10.89  | \$1.82 |
| 89025                 | HUCKLEBERRY HONEY 6 PK          | \$30.50  |           | \$7.63   | 6 64853 20151 | 1        | 4        | \$8.97   | \$1.50       | \$9.53   | \$1.59   | \$10.17  | \$1.69   | \$10.89  | \$1.82 |
| 89022                 | HUCKLEBERRY HONEY 1/6 BBL       | \$70.00  |           | \$70.00  |               |          | 1        | \$82.35  |              | \$87.50  |          | \$93.33  |          | \$100.00 |        |
| 89048                 | IPA 6PK CAN                     | \$30.50  |           | \$7.63   | 6 64853 20141 | 2        | 4        | \$8.97   | \$1.50       | \$9.53   | \$1.59   | \$10.17  | \$1.69   | \$10.89  | \$1.82 |
| 89046                 | IPA 1/6 BBL                     | \$70.00  |           | \$70.00  |               |          | 1        | \$82.35  |              | \$87.50  |          | \$93.33  |          | \$100.00 |        |
| 67355                 | LIVIN LITE IPA 6PK              | \$30.50  |           | \$7.63   | 6 64853 20201 | 3        | 4        | \$8.97   | \$1.50       | \$9.53   | \$1.59   | \$10.17  | \$1.69   | \$10.89  | \$1.82 |
| 67358                 | LIVIN LITE 1/6 BBL              | \$70.00  |           |          |               |          |          |          |              |          |          |          |          |          |        |

| PROD. #         | TEC DISTRIBUTING              | RETAIL CASE | PREVIOUS RETAIL CASE | RETAIL UNIT COST | UPC CODES       | PKG SIZE PER CASE | RETAIL @ 15% | RETAIL @ 20% | RETAIL @ 25% | RETAIL @ 30% |          |        |          |        |
|-----------------|-------------------------------|-------------|----------------------|------------------|-----------------|-------------------|--------------|--------------|--------------|--------------|----------|--------|----------|--------|
|                 | PRICES - TEC DISTRIBUTING     | CASE COST   | RETAIL CASE COST     | UNIT COST        | CODES           | PER CASE          | UNIT         | UNIT         | UNIT         | UNIT         |          |        |          |        |
|                 | Sep-26                        |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| BITTER ROOT     |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 89051           | SAWTOOTH 6PK CAN              | \$30.50     |                      | \$7.63           | 6 64853 20132 0 | 4                 | \$8.97       | \$1.50       | \$9.53       | \$1.59       | \$10.17  | \$1.69 | \$10.89  | \$1.82 |
| 89049           | SINGLE HOP 6PK CAN            | \$30.50     |                      | \$7.63           | 6 64853 20133 7 | 4                 | \$8.97       | \$1.50       | \$9.53       | \$1.59       | \$10.17  | \$1.69 | \$10.89  | \$1.82 |
| CAPTAIN MORGAN  |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 65694           | HURRICANE 23.5 OZ.            | \$28.44     |                      | \$2.37           | 0 82000 80568 7 | 12                | \$2.79       |              | \$2.96       |              | \$3.16   |        | \$3.39   |        |
| 65693           | LONG ISLAND ICE TEA 23.5 OZ.  | \$28.44     |                      | \$2.37           | 0 82000 80636 3 | 12                | \$2.79       |              | \$2.96       |              | \$3.16   |        | \$3.39   |        |
| 65695           | SLICED VARIETY COLADAS 12PK   | \$29.98     |                      | \$14.99          | 0 82000 81231 9 | 2                 | \$17.64      | \$1.47       | \$18.74      | \$1.56       | \$19.99  | \$1.67 | \$21.41  | \$1.78 |
| 65690           | SLICED VARIETY 12PK CAN       | \$29.98     |                      | \$14.99          | 0 82000 802754  | 2                 | \$17.64      | \$1.47       | \$18.74      | \$1.56       | \$19.99  | \$1.67 | \$21.41  | \$1.78 |
| CAYMAN JACK     |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 97930           | MARGARITA 6 PK BTL            | \$34.47     |                      | \$8.62           | 8 15829 01006 8 | 4                 | \$10.14      | \$1.69       | \$10.77      | \$1.80       | \$11.49  | \$1.92 | \$12.31  | \$2.05 |
| 97934           | MARGARITA 12 P CAN            | \$30.98     |                      | \$15.49          | 8 15829 01111 9 | 2                 | \$18.22      | \$1.52       | \$19.36      | \$1.61       | \$20.65  | \$1.72 | \$22.13  | \$1.84 |
| 97937           | MARGARITA VARIETY 12PK CAN    | \$30.98     |                      | \$15.49          | 8 15829 01153 9 | 2                 | \$18.22      | \$1.52       | \$19.36      | \$1.61       | \$20.65  | \$1.72 | \$22.13  | \$1.84 |
| 97939           | MARGARITA VARIETY 24PK CAN    | \$26.94     |                      | \$26.94          | 8 15829 01160 7 | 1                 | \$31.69      | \$1.32       | \$33.68      | \$1.40       | \$35.92  | \$1.50 | \$38.49  | \$1.60 |
| 97946           | STRAWBERRY MARG 6PK B         | \$34.47     |                      | \$8.62           | 8 15829 01189 8 | 4                 | \$10.14      | \$1.69       | \$10.77      | \$1.80       | \$11.49  | \$1.92 | \$12.31  | \$2.05 |
| 97945           | VARIETY - SWEET HEAT 12PK CAN | \$30.98     |                      | \$15.49          | 8 15829 01196 6 | 2                 | \$18.22      | \$1.52       | \$19.36      | \$1.61       | \$20.65  | \$1.72 | \$22.13  | \$1.84 |
| 97932           | VARIETY - 12PK CAN            | \$30.98     |                      | \$15.49          | 8 15829 01004 4 | 2                 | \$18.22      | \$1.52       | \$19.36      | \$1.61       | \$20.65  | \$1.72 | \$22.13  | \$1.84 |
| 97940           | ZERO SUGAR MARG 6PK B         | \$34.47     |                      | \$8.62           | 8 15729 01175 2 | 4                 | \$10.14      | \$1.69       | \$10.77      | \$1.80       | \$11.49  | \$1.92 | \$12.31  | \$2.05 |
| 97942           | ZERO SUGAR MARG 24 OZ. CAN    | \$29.36     |                      | \$2.45           | 8 15829 01172 0 | 12                | \$2.88       |              | \$3.06       |              | \$3.26   |        | \$3.50   |        |
| 97949           | ZERO SUGAR VAR MARG 12PK CAN  | \$30.98     |                      | \$15.49          | 8 15829 01188 1 | 2                 | \$18.22      | \$1.52       | \$19.36      | \$1.61       | \$20.65  | \$1.72 | \$22.13  | \$1.84 |
| CAYMAN JACKED   |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 97935           | MARGARITA 19.2 OZ.            | \$29.36     |                      | \$2.45           | 8 15829 01213 0 | 12                | \$2.88       |              | \$3.06       |              | \$3.26   |        | \$3.50   |        |
| 97944           | STRAWBERRY MARGARITA 19.2 OZ. | \$29.36     |                      | \$2.45           | 8 15829 01216 1 | 12                | \$2.88       |              | \$3.06       |              | \$3.26   |        | \$3.50   |        |
| 97948           | TROPICAL 19.2 OZ.             | \$29.36     |                      | \$2.45           | 6 35985 00046 4 | 12                | \$2.88       |              | \$3.06       |              | \$3.26   |        | \$3.50   |        |
| CORONA EXTRA    |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88000           | EXTRA 24OZ CAN                | \$31.84     |                      | \$2.65           | 0 80660 95643 5 | 12                | \$3.12       |              | \$3.32       |              | \$3.54   |        | \$3.79   |        |
| 88002           | EXTRA 12/PK CAN               | \$32.98     |                      | \$16.49          | 0 80660 95695 4 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| 88020           | EXTRA 6PK BTL                 | \$35.97     |                      | \$8.99           | 0 80660 95605 3 | 4                 | \$10.58      | \$1.76       | \$11.24      | \$1.87       | \$11.99  | \$2.00 | \$12.85  | \$2.14 |
| 88021           | EXTRA12 PK BTL                | \$32.98     |                      | \$16.49          | 0 80660 95615 2 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| 88022           | EXTRA 24 PK BTL               | \$27.74     |                      | \$27.74          | 0 80660 95608 4 | 1                 | \$32.64      | \$1.36       | \$34.68      | \$1.44       | \$36.99  | \$1.54 | \$39.63  | \$1.65 |
| 88011           | EXTRA 18 PK CAN               | \$19.49     |                      | \$19.49          | 0 33544 95002 9 | 1                 | \$22.93      | \$1.27       | \$24.36      | \$1.35       | \$25.99  | \$1.44 | \$27.84  | \$1.55 |
| 88023           | EXTRA 18 PK BTL               | \$23.24     |                      | \$23.24          | 0 80660 95680 0 | 1                 | \$27.34      | \$1.52       | \$29.05      | \$1.61       | \$30.99  | \$1.72 | \$33.20  | \$1.84 |
| 88039           | EXTRA 24OZ BTL                | \$31.84     |                      | \$2.65           | 0 80660 95641 1 | 12                | \$3.12       |              | \$3.32       |              | \$3.54   |        | \$3.79   |        |
| CORONA FAMILIAR |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88038           | FAMILIAR 32 OZ. BTL           | \$36.03     |                      | \$3.00           | 0 80660 95683 1 | 12                | \$3.53       |              | \$3.75       |              | \$4.00   |        | \$4.29   |        |
| 88061           | FAMILIAR 6PK BTL              | \$35.97     |                      | \$8.99           | 0 33544 95051 7 | 4                 | \$10.58      | \$1.76       | \$11.24      | \$1.87       | \$11.99  | \$2.00 | \$12.85  | \$2.14 |
| 88062           | FAMILIAR 12 PK BTL            | \$32.98     |                      | \$16.49          | 0 33544 95053 1 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| CORONA LIGHT    |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88120           | LIGHT 6PK BTL                 | \$35.97     |                      | \$8.99           | 0 80660 95625 1 | 4                 | \$10.58      | \$1.76       | \$11.24      | \$1.87       | \$11.99  | \$2.00 | \$12.85  | \$2.14 |
| 88121           | LIGHT 12PK BTL                | \$32.98     |                      | \$16.49          | 0 80660 95675 6 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| CORONA NA       |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88040           | CORONA NA 6PK BTL             | \$35.97     |                      | \$8.99           | 0 33544 00184 4 | 4                 | \$10.58      | \$1.76       | \$11.24      | \$1.87       | \$11.99  | \$2.00 | \$12.85  | \$2.14 |
| 88041           | CORONA NA 12PK CAN            | \$32.98     |                      | \$16.49          | 0 33544 00226 1 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| 88042           | CORONA NA 12PK BTL            | \$32.98     |                      | \$16.49          | 0 33544 00261 2 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| CORONA PREMIER  |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88502           | PREMIER 12 PK CAN             | \$23.98     |                      | \$11.99          | 0 33544 95044 9 | 2                 | \$14.11      | \$1.18       | \$14.99      | \$1.25       | \$15.99  | \$1.33 | \$17.13  | \$1.43 |
| 88509           | PREMIER 24 PK CAN             | \$21.74     |                      | \$21.74          | 0 33544 00156 1 | 1                 | \$25.58      | \$1.07       | \$27.18      | \$1.13       | \$28.99  | \$1.21 | \$31.06  | \$1.29 |
| 88520           | PREMIER 6PK BTL               | \$32.98     |                      | \$8.25           | 0 33544 95041 8 | 4                 | \$9.70       | \$1.62       | \$10.31      | \$1.72       | \$10.99  | \$1.83 | \$11.78  | \$1.96 |
| 88521           | PREMIER 12 PK BTL             | \$23.98     |                      | \$11.99          | 0 33544 95042 5 | 2                 | \$14.11      | \$1.18       | \$14.99      | \$1.25       | \$15.99  | \$1.33 | \$17.13  | \$1.43 |
| 88523           | PREMIER 18 PK BTL             | \$17.99     |                      | \$17.99          | 0 33544 00018 2 | 1                 | \$21.16      | \$1.18       | \$22.49      | \$1.25       | \$23.99  | \$1.33 | \$25.70  | \$1.43 |
| 88551           | PREMIER 1/4 BBL               | \$80.00     |                      | \$80.00          |                 | 992 OZ            | \$94.12      |              | \$100.00     |              | \$106.67 |        | \$114.29 |        |
| CORONA SUNBREW  |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88176           | SUNBREW 6PK BTL               | \$35.97     |                      | \$8.99           | 0 33544 00238 4 | 4                 | \$10.58      | \$1.76       | \$11.24      | \$1.87       | \$11.99  | \$2.00 | \$12.85  | \$2.14 |
| 88177           | SUNBREW 12PK BTL              | \$32.98     |                      | \$16.49          | 0 33544 00242 1 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| 88178           | SUNBREW 24 OZ. CAN            | \$31.84     |                      | \$2.65           | 0 33544 00244 5 | 12                | \$3.12       |              | \$3.32       |              | \$3.54   |        | \$3.79   |        |
| 88179           | SUNBREW 12PK CAN              | \$32.98     |                      | \$16.49          | 0 33544 00264 3 | 2                 | \$19.40      | \$1.62       | \$20.61      | \$1.72       | \$21.99  | \$1.83 | \$23.56  | \$1.96 |
| CORONITA        |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88028           | CORONITA 7OZ BTL              | \$26.97     |                      | \$6.74           | 0 80660 95401 1 | 4                 | \$7.93       | \$1.32       | \$8.43       | \$1.40       | \$8.99   | \$1.50 | \$9.63   | \$1.61 |
| 88029           | CORONITA PARROT 24/7OZ BTL    | \$19.49     |                      | \$19.49          | 0 80660 95408 0 | 1                 | \$22.93      | \$0.96       | \$24.36      | \$1.02       | \$25.99  | \$1.08 | \$27.84  | \$1.16 |
| EARTHQUAKE      |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 66149           | HG 24 OZ. CAN                 | \$22.56     |                      | \$1.88           | 8 95216 00109 1 | 12                | \$2.21       |              | \$2.35       |              | \$2.51   |        | \$2.69   |        |
| FOUR LOKO       |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 66100           | CAMO 23.5 OZ.                 | \$29.32     |                      | \$2.44           | 8 49806 00582 2 | 12                | \$2.87       |              | \$3.05       |              | \$3.26   |        | \$3.49   |        |
| 66106           | CAMO 200 ML                   | \$33.50     |                      | \$1.40           | 8 49806 00622 5 | 24                | \$1.64       |              | \$1.74       |              | \$1.86   |        | \$1.99   |        |
| 66152           | FRUIT PUNCH 23.5 OZ.          | \$29.32     |                      | \$2.44           | 8 95216 00104 6 | 12                | \$2.87       |              | \$3.05       |              | \$3.26   |        | \$3.49   |        |
| 66158           | GALACTIC PUNCH 23.5 OZ.       | \$29.32     |                      | \$2.44           | 8 49806 00494 8 | 12                | \$2.87       |              | \$3.05       |              | \$3.26   |        | \$3.49   |        |
| 66154           | GOLD 23.5 OZ.                 | \$29.32     |                      | \$2.44           | 8 49806 00116 9 | 12                | \$2.87       |              | \$3.05       |              | \$3.26   |        | \$3.49   |        |
| 66108           | JACKPOT 23.5 OZ. CAN          | \$29.32     |                      | \$2.44           | 8 49806 00636 2 | 12                | \$2.87       |              | \$3.05       |              | \$3.26   |        | \$3.49   |        |
| 66161           | JUNGLE JUICE 23.5 OZ.         | \$29.32     |                      | \$2.44           | 8 49806 00545 7 | 12                | \$2.87       |              | \$3.05       |              | \$3.26   |        | \$3.49   |        |
| 66162           | JUNGLE JUICE 200 ML           | \$33.50     |                      | \$1.40           | 8 49806 00578 5 | 24                | \$1.64       |              | \$1.74       |              | \$1.86   |        | \$1.99   |        |
| 66107           | SOUR APPLE 200 ML             | \$33.50     |                      | \$1.40           | 8 49806 00282 1 | 24                | \$1.64       |              | \$1.74       |              | \$1.86   |        | \$1.99   |        |
| 66105           | SOUR GALACTIC PUNCH 200 ML    | \$33.50     |                      | \$1.40           | 8 49806 00515 0 | 24                | \$1.64       |              | \$1.74       |              | \$1.86   |        | \$1.99   |        |
| 66101           | SOUR BLUE RASP 200 ML         | \$33.50     |                      | \$1.40           | 8 49806 00291 3 | 24                | \$1.64       |              | \$1.74       |              | \$1.86   |        | \$1.99   |        |
| 66102           | SOUR PEACH 200 ML             | \$33.50     |                      | \$1.40           | 8 49806 00412 2 | 24                | \$1.64       |              | \$1.74       |              | \$1.86   |        | \$1.99   |        |
| 66104           | USA 200 ML                    | \$33.50     |                      | \$1.40           | 8 49806 00464 1 | 24                | \$1.64       |              | \$1.74       |              | \$1.86   |        | \$1.99   |        |
| 66156           | USA 23.5 OZ.                  | \$29.32     |                      | \$2.44           | 8 49806 00472 6 | 12                | \$2.87       |              | \$3.05       |              | \$3.26   |        | \$3.49   |        |
| FRESCA HARD     |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88783           | HARD VARIETY 12PK CAN         | \$26.10     |                      | \$13.05          | 8 10078 78188 2 | 2                 | \$15.35      | \$1.28       | \$16.31      | \$1.36       | \$17.40  | \$1.45 | \$18.64  | \$1.55 |
| FRESCA MIXED    |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 88762           | FRESCA MIXED VARIETY 8 PK     | \$37.78     |                      | \$12.59          | 8 10078 78086 1 | 3                 | \$14.82      | \$1.85       | \$15.74      | \$1.97       | \$16.79  | \$2.10 | \$17.99  | \$2.25 |
| 88761           | VODKA SPRITZ 4PK              | \$41.95     |                      | \$6.99           | 8 10078 78068 7 | 6                 | \$8.23       | \$2.06       | \$8.74       | \$2.18       | \$9.32   | \$2.33 | \$9.99   | \$2.50 |
| GUINNESS        |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 67629           | HARP LAGER 13.2 BBL           | \$150.00    |                      | \$150.00         |                 | 1                 | \$176.47     |              | \$187.50     |              | \$200.00 |        | \$214.29 |        |
| 67602           | PUB DRAUGHT 6 PK LNNR         | \$32.16     |                      | \$8.04           | 0 83820 10401 1 | 4                 | \$9.46       | \$1.58       | \$10.05      | \$1.68       | \$10.72  | \$1.79 | \$11.49  | \$1.91 |
| 67616           | PUB DRAUGHT 8PK CANS          | \$36.72     |                      | \$12.24          | 0 83820 12368 5 | 3                 | \$14.40      | \$1.80       | \$15.30      | \$1.91       | \$16.32  | \$2.04 | \$17.49  | \$2.19 |
| 67600           | PUB DRAFT 13.2 BBL            | \$165.00    |                      | \$165.00         |                 | 1                 | \$194.12     |              | \$206.25     |              | \$220.00 |        | \$235.71 |        |
| 67607           | STOUT 6 PK                    | \$32.16     |                      | \$8.04           | 0 83820 12393 7 | 4                 | \$9.46       | \$1.58       | \$10.05      | \$1.68       | \$10.72  | \$1.79 | \$11.49  | \$1.91 |
| GUINNESS NA     |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 67621           | GUINNESS NA 4PK               | \$39.85     |                      | \$6.64           | 0 83820 12534 4 | 6                 | \$7.81       | \$1.95       | \$8.30       | \$2.08       | \$8.86   | \$2.21 | \$9.49   | \$2.37 |
| HENRY'S         |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 77018           | PRIVATE RESERVE 18 PK CAN     | \$11.25     |                      | \$11.25          | 8 50015 88536 5 | 1                 | \$13.24      | \$0.74       | \$14.06      | \$0.78       | \$15.00  | \$0.83 | \$16.07  | \$0.89 |
| HIGH NOON       |                               |             |                      |                  |                 |                   |              |              |              |              |          |        |          |        |
| 137402          | BEACH PACK 2/12 PK CANS       | \$40.80     |                      | \$20.40          | 0 85000 40006 5 | 2                 | \$24.00      |              | \$25.50      |              | \$27.20  |        | \$29.14  |        |
| 137401          | BLACK CHERRY 6/4 PK CANS      | \$46.14     |                      | \$7.69           | 0 85000 42927 3 | 6                 | \$9.05       |              | \$9.61       |              | \$10.25  |        | \$10.99  |        |
| 137420          | DAY PACK 3/8 PK CANS          | \$44.07     |                      | \$14.69          | 0 85000 40058 0 | 3                 | \$17.28      |              | \$18.36      |              | \$19.59  |        | \$20.99  |        |
| 137405          | GRAPEFRUIT 6/4 PK CANS        | \$46.14     |                      | \$7.69           | 0 85000 42627 2 | 6                 | \$9.05       |              | \$9.61       |              | \$10.25  |        | \$10.99  |        |
| 137415          | LEMON 6/4 PK CANS             | \$46.14     |                      | \$7.69           | 0 85000 43426 0 | 6                 | \$9.05       |              | \$9.61       |              | \$10.25  |        | \$10.99  |        |
| 137406          | LIME 6/4 PK CANS              | \$46.14     |                      | \$7.69           | 0 85000 43095 8 | 6                 | \$9.05       |              | \$9.61       |              | \$10.25  |        | \$10.99  |        |
| 137403          | MANGO 6/4 PK CANS             | \$46.14     |                      | \$7.69           | 0 85000 03232 7 | 6                 | \$9.05       |              | \$9.61       |              | \$10.25  |        | \$10.99  |        |
| 137407          | MIXED 12 PK CANS              | \$40.80     |                      | \$20.40          | 0 85000 02986 2 | 2                 | \$24.00      |              | \$25.50      |              | \$27.20  |        | \$29.14  |        |
| 137411          | MIXED 3/8 PK CANS             | \$44.07     |                      | \$14.69          | 0 85000 03151 3 | 3                 | \$           |              |              |              |          |        |          |        |

| PROD. #            | TEC DISTRIBUTING                   |  | RETAIL CASE COST | PREVIOUS RETAIL CASE COST | RETAIL UNIT COST | UPC CODES       | PKG SIZE PER CASE | RETAIL @ 15% |         | RETAIL @ 20% |         | RETAIL @ 25% |         | RETAIL @ 30% |         |
|--------------------|------------------------------------|--|------------------|---------------------------|------------------|-----------------|-------------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|                    | PRICES - TEC DISTRIBUTING          |  |                  |                           |                  |                 |                   | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES |
|                    | Sep-26                             |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| -----              |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| HIGH NOON          |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 137414             | PASSIONFRUIT 6/4 PK CANS           |  | \$46.14          |                           | \$7.69           | 0 85000 43256 3 | 6                 | \$9.05       |         | \$9.61       |         | \$10.25      |         | \$10.99      |         |
| 137408             | PEACH 6/4 PK CANS                  |  | \$46.14          |                           | \$7.69           | 0 85000 43137 5 | 6                 | \$9.05       |         | \$9.61       |         | \$10.25      |         | \$10.99      |         |
| 137427             | PEACH TALL 24 OZ. CAN              |  | \$42.00          |                           | \$3.50           | 0 85000 03449 1 | 12                | \$4.12       |         | \$4.38       |         | \$4.67       |         | \$5.00       |         |
| 137409             | PINEAPPLE 6/4 PK CANS              |  | \$46.14          |                           | \$7.69           | 0 85000 42926 6 | 6                 | \$9.05       |         | \$9.61       |         | \$10.25      |         | \$10.99      |         |
| 137428             | PINEAPPLE TALL 24 OZ. CANS         |  | \$42.00          |                           | \$3.50           | 0 85000 03448 4 | 12                | \$4.12       |         | \$4.38       |         | \$4.67       |         | \$5.00       |         |
| 137443             | PINEAPPLE VODKA SELTZER 24/16 OZ.  |  | \$58.56          |                           | \$2.44           | 0 85000 04168 0 | 24                | \$2.87       |         | \$3.05       |         | \$3.25       |         | \$3.49       |         |
| 137425             | TEA VARIETY 3/8 PK CANS            |  | \$44.07          |                           | \$14.69          | 0 85000 03896 3 | 3                 | \$17.28      |         | \$18.36      |         | \$19.59      |         | \$20.99      |         |
| 137430             | TEA VARIETY LAKE 3/8 PK CANS       |  | \$44.07          |                           | \$14.69          | 0 85000 04019 5 | 3                 | \$17.28      |         | \$18.36      |         | \$19.59      |         | \$20.99      |         |
| 137431             | TEA ORIGINAL 6/4 PK CANS           |  | \$46.14          |                           | \$7.69           | 0 85000 43892 3 | 6                 | \$9.05       |         | \$9.61       |         | \$10.25      |         | \$10.99      |         |
| 137438             | TEA ORIGINAL 24 OZ. CANS           |  | \$42.00          |                           | \$3.50           | 0 85000 04020 1 | 12                | \$4.12       |         | \$4.38       |         | \$4.67       |         | \$5.00       |         |
| 137441             | TEA PEACH 6/4 PK CANS              |  | \$46.14          |                           | \$7.69           | 0 85000 43893 0 | 6                 | \$9.05       |         | \$9.61       |         | \$10.25      |         | \$10.99      |         |
| 137462             | TEQUILA FIESTA 12 PK CANS          |  | \$41.98          |                           | \$20.99          | 0 85000 04289 2 | 2                 | \$24.69      |         | \$26.24      |         | \$27.99      |         | \$29.99      |         |
| 137421             | TEQUILA FIESTA 3/8 PK CANS         |  | \$48.27          |                           | \$16.09          | 0 85000 03739 3 | 3                 | \$18.93      |         | \$20.11      |         | \$21.45      |         | \$22.99      |         |
| 137439             | TEQUILA GRAPEFRUIT 6/4 PK CANS     |  | \$50.34          |                           | \$8.39           | 0 85000 43597 7 | 6                 | \$9.87       |         | \$10.49      |         | \$11.19      |         | \$11.99      |         |
| 137440             | TEQUILA LIME 6/4 PK CANS           |  | \$50.34          |                           | \$8.39           | 0 85000 43596 0 | 6                 | \$9.87       |         | \$10.49      |         | \$11.19      |         | \$11.99      |         |
| 137460             | TEQUILA LIME 24/16 OZ.             |  | \$58.56          |                           | \$2.44           | 0 85000 04165 9 | 24                | \$2.87       |         | \$3.05       |         | \$3.25       |         | \$3.49       |         |
| 137426             | TEQUILA LIME TALL 24 OZ. CANS      |  | \$46.20          |                           | \$3.85           | 0 85000 03772 0 | 12                | \$4.53       |         | \$4.81       |         | \$5.13       |         | \$5.50       |         |
| 137422             | TEQUILA VARIETY 3/8 PK CANS        |  | \$48.27          |                           | \$16.09          | 0 85000 03609 9 | 3                 | \$18.93      |         | \$20.11      |         | \$21.45      |         | \$22.99      |         |
| 137455             | TRANSFUSION 4/6 PK CANS            |  | \$41.97          |                           | \$7.00           | 0 85000 04256 4 | 6                 | \$8.23       |         | \$8.74       |         | \$9.33       |         | \$9.99       |         |
| 137429             | VARIETY 18 PK CANS                 |  | \$29.52          |                           | \$29.52          | 0 85000 03624 2 | 1                 | \$34.73      |         | \$36.90      |         | \$39.36      |         | \$42.17      |         |
| 137412             | WATERMELON 6/4PK CAN               |  | \$46.14          |                           | \$7.69           | 0 85000 42925 9 | 6                 | \$9.05       |         | \$9.61       |         | \$10.25      |         | \$10.99      |         |
| 137444             | WATERMELON VODKA 24/16 OZ.         |  | \$58.56          |                           | \$2.44           | 0 85000 04167 3 | 24                | \$2.87       |         | \$3.05       |         | \$3.25       |         | \$3.49       |         |
| HOP VALLEY         |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 71529              | BUBBLE STASH 6PK CAN               |  | \$30.78          |                           | \$7.70           | 8 56052 00213 0 | 4                 | \$9.05       | \$1.51  | \$9.62       | \$1.60  | \$10.26      | \$1.71  | \$10.99      | \$1.83  |
| 71530              | BUBBLE STASH 1/6 BBL               |  | \$83.00          |                           | \$83.00          |                 | 1                 | \$97.65      |         | \$103.75     |         | \$110.67     |         | \$118.57     |         |
| 71511              | CITRUS MISTRESS 1/6 BBL            |  | \$83.00          |                           | \$83.00          |                 | 1                 | \$97.65      |         | \$103.75     |         | \$110.67     |         | \$118.57     |         |
| 71586              | PANDA STASH 6PK CAN                |  | \$30.78          |                           | \$7.70           | 8 56052 00261 1 | 4                 | \$9.05       | \$1.51  | \$9.62       | \$1.60  | \$10.26      | \$1.71  | \$10.99      | \$1.83  |
| 71585              | PANDA STASH 1/6 BBL                |  | \$83.00          |                           | \$83.00          |                 | 1                 | \$97.65      |         | \$103.75     |         | \$110.67     |         | \$118.57     |         |
| 71583              | PANDA STASH 1/2 BBL                |  | \$175.00         |                           | \$175.00         |                 | 1                 | \$205.88     |         | \$218.75     |         | \$233.33     |         | \$250.00     |         |
| IDAHO BREWING      |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 97626              | BLACK LAGER 1/2 BBL                |  | \$165.00         |                           | \$165.00         |                 | 1                 | \$194.12     |         | \$206.25     |         | \$220.00     |         | \$235.71     |         |
| 97627              | BLACK LAGER 1/6 BBL                |  | \$69.00          |                           | \$69.00          |                 | 1                 | \$81.18      |         | \$86.25      |         | \$92.00      |         | \$98.57      |         |
| 97644              | BROWN 1/2 BBL                      |  | \$165.00         |                           | \$165.00         |                 | 1                 | \$194.12     |         | \$206.25     |         | \$220.00     |         | \$235.71     |         |
| 97645              | BROWN 1/6 BBL                      |  | \$62.00          |                           | \$62.00          |                 | 1                 | \$72.94      |         | \$77.50      |         | \$82.67      |         | \$88.57      |         |
| 97643              | DEEP CREEK 1/6 BBL                 |  | \$62.00          |                           | \$62.00          |                 | 1                 | \$72.94      |         | \$77.50      |         | \$82.67      |         | \$88.57      |         |
| 97629              | SESSION PALE ALE 4PK/16 OZ.        |  | \$52.46          |                           | \$8.74           | 7 31034 73988 7 | 6                 | \$10.29      | \$2.57  | \$10.93      | \$2.73  | \$11.66      | \$2.91  | \$12.49      | \$3.12  |
| 97628              | SCOTCH ALE 4PK/16 OZ.              |  | \$52.46          |                           | \$8.74           | 7 31034 73986 3 | 6                 | \$10.29      | \$2.57  | \$10.93      | \$2.73  | \$11.66      | \$2.91  | \$12.49      | \$3.12  |
| 97651              | SCOTCH 1/2 BBL                     |  | \$175.00         |                           | \$175.00         |                 | 1                 | \$205.88     |         | \$218.75     |         | \$233.33     |         | \$250.00     |         |
| 97652              | SCOTCH 1/6 BBL                     |  | \$72.00          |                           | \$72.00          |                 | 1                 | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 97662              | SPUD BREW 1/6 BBL                  |  | \$62.00          |                           | \$62.00          |                 | 1                 | \$72.94      |         | \$77.50      |         | \$82.67      |         | \$88.57      |         |
| 97635              | STOUT 1/6 BBL                      |  | \$80.00          |                           | \$80.00          |                 | 1                 | \$94.12      |         | \$100.00     |         | \$106.67     |         | \$114.29     |         |
| 97630              | WAR RED IPA 1/2 BBL                |  | \$175.00         |                           | \$175.00         |                 | 1                 | \$205.88     |         | \$218.75     |         | \$233.33     |         | \$250.00     |         |
| LUCKY ONE LEMONADE |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 137471             | LEMON BLUEBERRY 24/16              |  | \$58.56          |                           | \$2.44           | 0 85000 04178 9 | 24                | \$2.87       |         | \$3.05       |         | \$3.25       |         | \$3.49       |         |
| 137452             | LEMON BLUEBERRY 24/355 ML          |  | \$33.60          |                           | \$1.40           | 0 85000 04074 4 | 24                | \$1.65       |         | \$1.75       |         | \$1.87       |         | \$2.00       |         |
| 137447             | LEMON BLUEBERRY 6/4PK CAN          |  | \$46.14          |                           | \$7.69           | 0 85000 04075 1 | 6                 | \$9.05       | \$2.26  | \$9.61       | \$2.40  | \$10.25      | \$2.56  | \$10.99      | \$2.75  |
| 137475             | LEMON ORIGINAL 24/16               |  | \$58.56          |                           | \$2.44           | 0 85000 04177 2 | 24                | \$2.87       |         | \$3.05       |         | \$3.25       |         | \$3.49       |         |
| 137451             | LEMON ORIGINAL 24/355 ML           |  | \$31.20          |                           | \$1.30           | 0 85000 04068 3 | 24                | \$1.53       |         | \$1.63       |         | \$1.73       |         | \$1.86       |         |
| 137446             | LEMON ORIGINAL 6/4PK CAN           |  | \$41.96          |                           | \$6.99           | 0 85000 04069 0 | 6                 | \$8.23       | \$2.06  | \$8.74       | \$2.19  | \$9.32       | \$2.33  | \$9.99       | \$2.50  |
| 137448             | LEMON PEACH 6/4PK CAN              |  | \$41.96          |                           | \$6.99           | 0 85000 04071 3 | 6                 | \$8.23       | \$2.06  | \$8.74       | \$2.19  | \$9.32       | \$2.33  | \$9.99       | \$2.50  |
| 137449             | LEMON RASPBERRY 6/4PK CAN          |  | \$41.96          |                           | \$6.99           | 0 85000 04073 7 | 6                 | \$8.23       | \$2.06  | \$8.74       | \$2.19  | \$9.32       | \$2.33  | \$9.99       | \$2.50  |
| 137445             | LEMON VARIETY PACK #1 - 3/8 PK CAN |  | \$39.88          |                           | \$13.29          | 0 85000 04076 8 | 3                 | \$15.64      | \$1.95  | \$16.62      | \$2.08  | \$17.72      | \$2.22  | \$18.99      | \$2.37  |
| 137456             | TEA HALF & HALF 6/4PK CAN          |  | \$46.14          |                           | \$7.69           | 0 85000 04209 0 | 6                 | \$9.05       | \$2.26  | \$9.61       | \$2.40  | \$10.25      | \$2.56  | \$10.99      | \$2.75  |
| 137453             | TEA MIXED 3/8 PK CAN               |  | \$39.88          |                           | \$13.29          | 0 85000 04205 2 | 3                 | \$15.64      | \$1.95  | \$16.62      | \$2.08  | \$17.72      | \$2.22  | \$18.99      | \$2.37  |
| 137470             | TEA ORIGINAL 24/16 OZ. CAN         |  | \$58.56          |                           | \$2.44           | 0 85000 04214 4 | 24                | \$2.87       |         | \$3.05       |         | \$3.25       |         | \$3.49       |         |
| 137454             | TEA ORIGINAL 6/4PK CAN             |  | \$46.14          |                           | \$7.69           | 0 85000 04207 6 | 6                 | \$9.05       | \$2.26  | \$9.61       | \$2.40  | \$10.25      | \$2.56  | \$10.99      | \$2.75  |
| 137457             | TEA PEACH 6/4PK CAN                |  | \$46.14          |                           | \$7.69           | 0 85000 04213 7 | 6                 | \$9.05       | \$2.26  | \$9.61       | \$2.40  | \$10.25      | \$2.56  | \$10.99      | \$2.75  |
| 137459             | TEA RASPBERRY 6/4PK CAN            |  | \$46.14          |                           | \$7.69           | 0 85000 04211 3 | 6                 | \$9.05       | \$2.26  | \$9.61       | \$2.40  | \$10.25      | \$2.56  | \$10.99      | \$2.75  |
| MIKE'S             |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 12874              | BLACK CHERRY 6 PK CAN              |  | \$34.47          |                           | \$8.62           | 6 35985 80459 8 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12880              | DIRTY DARK CHERRY BREW 24 OZ.      |  | \$29.36          |                           | \$2.45           | 6 35985 00091 4 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12860              | DIRTY LEMONADE 12PK CAN            |  | \$30.98          |                           | \$15.49          | 6 35985 00089 1 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12879              | DIRTY LEMON SECRET 24 OZ. CAN      |  | \$29.36          |                           | \$2.45           | 6 35985 00090 7 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12839              | LEMONADE 6 PK 11.2 OZ. BTL         |  | \$34.47          |                           | \$8.62           | 6 35985 10062 1 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12849              | LEMONADE 6PK 12 OZ. CAN            |  | \$34.47          | NEW                       | \$8.62           | 6 35985 80457 4 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12875              | MANGO 6 PK CAN                     |  | \$34.47          |                           | \$8.62           | 6 35985 80461 1 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12842              | PINK LEMONADE 6PK CAN              |  | \$34.47          |                           | \$8.62           | 6 35985 00038 9 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12876              | STRAWBERRY 6PK CAN                 |  | \$34.47          |                           | \$8.62           | 6 35985 80463 5 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12855              | VARIETY 12PK CAN                   |  | \$30.98          |                           | \$15.49          | 6 35985 26001 1 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12853              | VARIETY 12 PK 11.2 OZ. BTL         |  | \$30.98          |                           | \$15.49          | 6 35985 12998 1 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| MIKE'S ZERO SUGAR  |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 12864              | ZERO LEMONADE 6PK CAN              |  | \$34.47          |                           | \$8.62           | 6 35985 00040 2 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12863              | ZERO VARIETY 12 PK CAN             |  | \$30.98          |                           | \$15.49          | 6 35985 80246 4 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| MIKE'S HARDER      |                                    |  |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 12861              | HARDER 1/2 & 1/2 23.5 OZ.          |  | \$29.36          |                           | \$2.45           | 6 35985 80082 8 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12830              | HARDER BLACK CHERRY 16 OZ.         |  | \$41.90          |                           | \$1.75           | 6 35985 01012 8 | 24                | \$2.05       |         | \$2.18       |         |              |         |              |         |

| PROD.<br>#           | TEC DISTRIBUTING                    |  | RETAIL<br>CASE<br>COST | PREVIOUS<br>RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | UPC<br>CODES    | PKG SIZE<br>PER<br>CASE | RETAIL @ 15% |         | RETAIL @ 20% |         | RETAIL @ 25% |         | RETAIL @ 30% |         |
|----------------------|-------------------------------------|--|------------------------|---------------------------------|------------------------|-----------------|-------------------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|                      | PRICES - TEC DISTRIBUTING<br>Sep-26 |  |                        |                                 |                        |                 |                         | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES |
| MODELLO CHELADA'S    |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88358                | NEGRA CON CHILE 24 OZ.              |  | \$35.92                |                                 | \$2.99                 | 0 33544 00233 9 | 12                      | \$3.52       |         | \$3.74       |         | \$3.99       |         | \$4.28       |         |
| 88364                | PINA PICANTE 24 OZ. CAN             |  | \$35.92                |                                 | \$2.99                 | 0 33544 00080 9 | 12                      | \$3.52       |         | \$3.74       |         | \$3.99       |         | \$4.28       |         |
| 88368                | SANDIA PICANTE 24 OZ. CAN           |  | \$35.92                |                                 | \$2.99                 | 0 33544 00187 5 | 12                      | \$3.52       |         | \$3.74       |         | \$3.99       |         | \$4.28       |         |
| 88355                | SUPREMA MANGONADA 24 OZ. CAN        |  | \$35.92                |                                 | \$2.99                 | 0 33544 00268 1 | 12                      | \$3.52       |         | \$3.74       |         | \$3.99       |         | \$4.28       |         |
| 88361                | SUPREMA TROPICAL 24 OZ. CAN         |  | \$35.92                |                                 | \$2.99                 | 0 33544 00270 4 | 12                      | \$3.52       |         | \$3.74       |         | \$3.99       |         | \$4.28       |         |
| 88367                | VARIETY 12PK CAN                    |  | \$32.98                |                                 | \$16.49                | 0 33544 00177 6 | 2                       | \$19.40      | \$1.62  | \$20.61      | \$1.72  | \$21.99      | \$1.83  | \$23.56      | \$1.96  |
| MODELLO CHELADA'S NA |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88356                | LIMON Y SALT NA 6PK                 |  | \$35.97                |                                 | \$8.99                 | 0 33544 00257 5 | 4                       | \$10.58      | \$1.76  | \$11.24      | \$1.87  | \$11.99      | \$2.00  | \$12.85      | \$2.14  |
| MODELLO ESPECIAL     |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88300                | 24OZ CAN                            |  | \$31.84                |                                 | \$2.65                 | 0 80660 95721 0 | 12                      | \$3.12       |         | \$3.32       |         | \$3.54       |         | \$3.79       |         |
| 88301                | 6PK CAN                             |  | \$32.97                |                                 | \$8.24                 | 0 33544 00209 4 | 4                       | \$9.70       | \$1.62  | \$10.30      | \$1.72  | \$10.99      | \$1.83  | \$11.78      | \$1.96  |
| 88302                | 12PK CAN                            |  | \$29.98                |                                 | \$14.99                | 0 80660 95715 9 | 2                       | \$17.64      | \$1.47  | \$18.74      | \$1.56  | \$19.99      | \$1.67  | \$21.41      | \$1.78  |
| 88305                | 3PK/24 OZ. CAN                      |  | \$31.84                |                                 | \$7.96                 | 0 80660 95774 6 | 4                       | \$9.36       |         | \$9.95       |         | \$10.61      |         | \$11.37      |         |
| 88306                | 4PK/16 OZ.                          |  | \$40.45                |                                 | \$6.74                 | 0 80660 95760 9 | 6                       | \$7.93       | \$1.98  | \$8.43       | \$2.11  | \$8.99       | \$2.25  | \$9.63       | \$2.41  |
| 88311                | 18 PK CAN                           |  | \$19.49                |                                 | \$19.49                | 0 80660 95711 1 | 1                       | \$22.93      | \$1.27  | \$24.36      | \$1.35  | \$25.99      | \$1.44  | \$27.84      | \$1.55  |
| 88312                | 18 PK BTL                           |  | \$23.24                |                                 | \$23.24                | 0 33544 95027 2 | 1                       | \$27.34      | \$1.52  | \$29.05      | \$1.61  | \$30.99      | \$1.72  | \$33.20      | \$1.84  |
| 88320                | 6PK BTL                             |  | \$35.97                |                                 | \$8.99                 | 0 80660 95765 4 | 4                       | \$10.58      | \$1.76  | \$11.24      | \$1.87  | \$11.99      | \$2.00  | \$12.85      | \$2.14  |
| 88321                | 12 PK BTL                           |  | \$32.98                |                                 | \$16.49                | 0 80660 95757 9 | 2                       | \$19.40      | \$1.62  | \$20.61      | \$1.72  | \$21.99      | \$1.83  | \$23.56      | \$1.96  |
| 88322                | 24 PK BTL                           |  | \$27.74                |                                 | \$27.74                | 0 80660 95776 0 | 1                       | \$32.64      | \$1.36  | \$34.68      | \$1.44  | \$36.99      | \$1.54  | \$39.63      | \$1.65  |
| 88323                | 24 PK CAN                           |  | \$24.74                |                                 | \$24.74                | 0 80660 95710 4 | 1                       | \$29.11      | \$1.21  | \$30.93      | \$1.29  | \$32.99      | \$1.37  | \$35.34      | \$1.47  |
| 88338                | 32 OZ. BTL                          |  | \$36.03                |                                 | \$3.00                 | 0 33544 95090 6 | 12                      | \$3.53       |         | \$3.75       |         | \$4.00       |         | \$4.29       |         |
| 88339                | 24 OZ. BTL                          |  | \$31.84                |                                 | \$2.65                 | 0 80660 95777 7 | 12                      | \$3.12       |         | \$3.32       |         | \$3.54       |         | \$3.79       |         |
| 88351                | 1/4 BBL                             |  | \$80.00                |                                 | \$80.00                |                 | 992 OZ                  | \$94.12      |         | \$100.00     |         | \$106.67     |         | \$114.29     |         |
| 88350                | 1/2 BBL                             |  | \$150.00               |                                 | \$150.00               | 0 80660 95773 9 | 992 OZ                  | \$176.47     |         | \$187.50     |         | \$200.00     |         | \$214.29     |         |
| MODELLO NEGRA        |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88420                | 6 PK BTL                            |  | \$35.97                |                                 | \$8.99                 | 0 80660 95785 2 | 4                       | \$10.58      | \$1.76  | \$11.24      | \$1.87  | \$11.99      | \$2.00  | \$12.85      | \$2.14  |
| 88421                | 12 PK BTL                           |  | \$32.98                |                                 | \$16.49                | 0 80660 95787 6 | 2                       | \$19.40      | \$1.62  | \$20.61      | \$1.72  | \$21.99      | \$1.83  | \$23.56      | \$1.96  |
| 88422                | 12 PK CAN                           |  | \$29.98                |                                 | \$14.99                | 0 33544 00254 4 | 2                       | \$17.64      | \$1.47  | \$18.74      | \$1.56  | \$19.99      | \$1.67  | \$21.41      | \$1.78  |
| 88451                | 1/4 BBL                             |  | \$80.00                |                                 | \$80.00                |                 | 992 OZ                  | \$94.12      |         | \$100.00     |         | \$106.67     |         | \$114.29     |         |
| 88450                | 1/2 BBL                             |  | \$150.00               |                                 | \$150.00               | 0 80660 95773 9 | 992 OZ                  | \$176.47     |         | \$187.50     |         | \$200.00     |         | \$214.29     |         |
| MODELLO ORO          |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88480                | 12PK CAN                            |  | \$23.98                |                                 | \$11.99                | 0 33544 00162 2 | 2                       | \$14.11      | \$1.18  | \$14.99      | \$1.25  | \$15.99      | \$1.33  | \$17.13      | \$1.43  |
| 88483                | 12PK BTL                            |  | \$23.98                |                                 | \$11.99                | 0 33544 00248 3 | 2                       | \$14.11      | \$1.18  | \$14.99      | \$1.25  | \$15.99      | \$1.33  | \$17.13      | \$1.43  |
| 88484                | 24 PACK CAN                         |  | \$21.74                |                                 | \$21.74                | 0 33544 00220 9 | 1                       | \$25.58      | \$1.07  | \$27.18      | \$1.13  | \$28.99      | \$1.21  | \$31.06      | \$1.29  |
| MODELLO RANCH WATER  |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88490                | 6PK CAN                             |  | \$35.97                |                                 | \$8.99                 | 0 33544 00143 1 | 4                       | \$10.58      | \$1.76  | \$11.24      | \$1.87  | \$11.99      | \$2.00  | \$12.85      | \$2.14  |
| MODELLO SPIKED AGUAS |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88391                | SPIKED FRESCAS VARIETY 12PK C       |  | \$32.98                |                                 | \$16.49                | 0 33544 00201 8 | 2                       | \$19.40      | \$1.62  | \$20.61      | \$1.72  | \$21.99      | \$1.83  | \$23.56      | \$1.96  |
| MXD COCKTAIL         |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 97924                | BLUE HAWAIIAN 16 OZ.                |  | \$41.90                |                                 | \$1.75                 | 6 35985 00043 3 | 24                      | \$2.05       |         | \$2.18       |         | \$2.33       |         | \$2.49       |         |
| 97919                | BLUE HAWAIIAN 4PK 12 OZ.CAN         |  | \$35.96                |                                 | \$5.99                 | 6 35985 00042 6 | 6                       | \$7.05       | \$1.76  | \$7.49       | \$1.87  | \$7.99       | \$2.00  | \$8.56       | \$2.14  |
| 97920                | LONG ISLAND ICE TEA 16 OZ. CAN      |  | \$41.90                |                                 | \$1.75                 | 6 35985 26068 4 | 24                      | \$2.05       |         | \$2.18       |         | \$2.33       |         | \$2.49       |         |
| 97918                | LONG ISLAND ICE TEA 4PK 12 OZ. CAN  |  | \$35.96                |                                 | \$5.99                 | 6 35985 00033 4 | 6                       | \$7.05       | \$1.76  | \$7.49       | \$1.87  | \$7.99       | \$2.00  | \$8.56       | \$2.14  |
| 97921                | MARGARITA 16 OZ. CAN                |  | \$41.90                |                                 | \$1.75                 | 6 35985 26070 7 | 24                      | \$2.05       |         | \$2.18       |         | \$2.33       |         | \$2.49       |         |
| 97917                | MARGARITA 4PK 12 OZ. CAN            |  | \$35.96                |                                 | \$5.99                 | 6 35985 00032 7 | 6                       | \$7.05       | \$1.76  | \$7.49       | \$1.87  | \$7.99       | \$2.00  | \$8.56       | \$2.14  |
| 97922                | MAI TAI 16 OZ.                      |  | \$41.90                |                                 | \$1.75                 | 6 35985 26094 3 | 24                      | \$2.05       |         | \$2.18       |         | \$2.33       |         | \$2.49       |         |
| 97923                | STRAW DAIQUIRI 16 OZ.               |  | \$41.90                |                                 | \$1.75                 | 6 35985 10036 2 | 24                      | \$2.05       |         | \$2.18       |         | \$2.33       |         | \$2.49       |         |
| OVERTIME             |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 66735                | MARGARITA BANGER 24PK CAN           |  | \$38.00                |                                 | \$38.00                | 8 49806 00642 3 | 1                       | \$44.71      | \$1.86  | \$47.50      | \$1.98  | \$50.67      | \$2.11  | \$54.29      | \$2.26  |
| 66738                | ORANGE CITRUS 24PK CAN              |  | \$38.00                |                                 | \$38.00                | 8 49806 00671 3 | 1                       | \$44.71      | \$1.86  | \$47.50      | \$1.98  | \$50.67      | \$2.11  | \$54.29      | \$2.26  |
| 66739                | VEGAS BOMB 24PK CAN                 |  | \$38.00                |                                 | \$38.00                | 8 49806 00669 0 | 1                       | \$44.71      | \$1.86  | \$47.50      | \$1.98  | \$50.67      | \$2.11  | \$54.29      | \$2.26  |
| 66736                | WATERMELON SMASH 24PK CAN           |  | \$38.00                |                                 | \$38.00                | 8 49806 00644 7 | 1                       | \$44.71      | \$1.86  | \$47.50      | \$1.98  | \$50.67      | \$2.11  | \$54.29      | \$2.26  |
| PACIFICO             |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 88220                | PACIFICO 6PK BTL                    |  | \$35.97                |                                 | \$8.99                 | 0 80660 95301 4 | 4                       | \$10.58      | \$1.76  | \$11.24      | \$1.87  | \$11.99      | \$2.00  | \$12.85      | \$2.14  |
| 88221                | PACIFICO 12PK BTL                   |  | \$32.98                |                                 | \$16.49                | 0 80660 95315 1 | 2                       | \$19.40      | \$1.62  | \$20.61      | \$1.72  | \$21.99      | \$1.83  | \$23.56      | \$1.96  |
| 88222                | PACIFICO 12PK CAN                   |  | \$32.98                |                                 | \$16.49                | 0 33544 95031 9 | 2                       | \$19.40      | \$1.62  | \$20.61      | \$1.72  | \$21.99      | \$1.83  | \$23.56      | \$1.96  |
| 88223                | PACIFICO 18PK CAN                   |  | \$19.49                |                                 | \$19.49                | 0 33544 00173 8 | 1                       | \$22.93      | \$1.27  | \$24.36      | \$1.35  | \$25.99      | \$1.44  | \$27.84      | \$1.55  |
| 88237                | PACIFICO 3PK 24 OZ. CAN             |  | \$31.84                |                                 | \$7.96                 | 0 33544 00015 1 | 4                       | \$9.36       |         | \$9.95       |         | \$10.61      |         | \$11.37      |         |
| 88230                | PACIFICO 24 OZ. CAN                 |  | \$31.84                |                                 | \$2.65                 | 0 33544 95022 7 | 12                      | \$3.12       |         | \$3.32       |         | \$3.54       |         | \$3.79       |         |
| 88238                | PACIFICO 32 OZ. BTL                 |  | \$36.03                |                                 | \$3.00                 | 0 80660 95305 2 | 12                      | \$3.53       |         | \$3.75       |         | \$4.00       |         | \$4.29       |         |
| 88251                | PACIFICO 1/4 BBL SLIM               |  | \$80.00                |                                 | \$80.00                |                 | 992 OZ                  | \$94.12      |         | \$100.00     |         | \$106.67     |         | \$114.29     |         |
| 88250                | PACIFICO 1/2 BBL                    |  | \$150.00               |                                 | \$150.00               |                 | 1984 OZ.                | \$176.47     |         | \$187.50     |         | \$200.00     |         | \$214.29     |         |
| ROOSTER'S BREWING    |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 21337                | BLACKWIDOW 6PK CAN                  |  | \$31.07                | NEW                             | \$7.77                 | 8 57309 00801 1 | 4                       | \$9.14       | \$1.52  | \$9.71       | \$1.62  | \$10.36      | \$1.73  | \$11.10      | \$1.85  |
| 21306                | BLOOD ORANGE 6PK                    |  | \$31.07                |                                 | \$7.77                 | 8 57309 00807 3 | 4                       | \$9.14       | \$1.52  | \$9.71       | \$1.62  | \$10.36      | \$1.73  | \$11.10      | \$1.85  |
| 21307                | BLOOD ORANGE 1/6 BBL                |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21308                | BLOOD ORANGE 1/2 BBL                |  | \$155.00               |                                 | \$155.00               |                 | 1                       | \$182.35     |         | \$193.75     |         | \$206.67     |         | \$221.43     |         |
| 21358                | CRAN LIME SELTZER 1/6BBL            |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21357                | CRAN LIME SELTZER 1/2BBL            |  | \$155.00               |                                 | \$155.00               |                 | 1                       | \$182.35     |         | \$193.75     |         | \$206.67     |         | \$221.43     |         |
| 21346                | ODGEN DOUBLE IPA 6PK                |  | \$40.57                |                                 | \$10.14                | 8 57309 00800 4 | 4                       | \$11.93      | \$1.99  | \$12.68      | \$2.11  | \$13.52      | \$2.25  | \$14.49      | \$2.41  |
| 21323                | HIBISCUS SOUR 4PK 16 OZ.            |  | \$55.50                |                                 | \$9.25                 | 8 57309 00835 6 | 6                       | \$10.88      | \$2.72  | \$11.56      | \$2.89  | \$12.33      | \$3.08  | \$13.21      | \$3.30  |
| 21326                | HIBISCUS SOUR 1/6 BBL               |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21314                | HIGH DESERT 1/6 BBL                 |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21315                | HIGH DESERT 1/2 BBL                 |  | \$155.00               |                                 | \$155.00               |                 | 1                       | \$182.35     |         | \$193.75     |         | \$206.67     |         | \$221.43     |         |
| 21317                | HONEY WHEAT 6PK                     |  | \$31.07                |                                 | \$7.77                 | 8 57309 00804 2 | 4                       | \$9.14       | \$1.52  | \$9.71       | \$1.62  | \$10.36      | \$1.73  | \$11.10      | \$1.85  |
| 21318                | HONEY WHEAT 1/6 BBL                 |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21319                | HONEY WHEAT 1/2 BBL                 |  | \$155.00               |                                 | \$155.00               |                 | 1                       | \$182.35     |         | \$193.75     |         | \$206.67     |         | \$221.43     |         |
| 21362                | IRON ROOSTER 4PK 16 OZ.             |  | \$57.55                |                                 | \$9.59                 | 8 57309 00829 5 | 6                       | \$11.28      | \$2.82  | \$11.99      | \$3.00  | \$12.79      | \$3.20  | \$13.70      | \$3.43  |
| 21364                | IRON ROOSTER 1/2 BBL                |  | \$190.00               |                                 | \$190.00               |                 | 1                       | \$223.53     |         | \$237.50     |         | \$253.33     |         | \$271.43     |         |
| 21311                | JET WAY JUICY 1/6 BBL               |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21322                | MANGO BLOOD ORANGE 1/6 BBL          |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21321                | MANGO BLOOD ORANGE 1/2 BBL          |  | \$155.00               |                                 | \$155.00               |                 | 1                       | \$182.35     |         | \$193.75     |         | \$206.67     |         | \$221.43     |         |
| 21346                | ODGEN DOUBLE IPA 6PK                |  | \$40.57                |                                 | \$10.14                | 8 57309 00800 4 | 4                       | \$11.93      | \$1.99  | \$12.68      | \$2.11  | \$13.52      | \$2.25  | \$14.49      | \$2.41  |
| 21347                | ODGEN DOUBLE IPA 1/6 BBL            |  | \$78.00                |                                 | \$78.00                |                 | 1                       | \$91.76      |         | \$97.50      |         | \$104.00     |         | \$111.43     |         |
| 21348                | ODGEN DOUBLE IPA 1/2 BBL            |  | \$225.00               |                                 | \$225.00               |                 | 1                       | \$264.71     |         | \$281.25     |         | \$300.00     |         | \$321.43     |         |
| 21365                | PUMPKIN 1/6 BBL                     |  | \$72.00                |                                 | \$72.00                |                 | 1                       | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 21366                | PUMPKIN 1/2 BBL                     |  | \$155.00               |                                 | \$155.00               |                 | 1                       | \$182.35     |         | \$193.75     |         | \$206.67     |         | \$221.43     |         |
| SALT FLATS BREWING   |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 21014                | DEUCE COUPE COPPER ALE 6PK          |  | \$31.97                |                                 | \$7.99                 | 8 52084 00830 0 | 4                       | \$9.40       | \$1.57  | \$9.99       | \$1.67  | \$10.66      | \$1.78  | \$11.42      | \$1.90  |
| 21015                | FLAT OUT HEFE 1/2 BBL               |  | \$150.00               |                                 | \$150.00               |                 | 1                       | \$176.47     |         | \$187.50     |         | \$200.00     |         | \$214.29     |         |
| SAM ADAMS            |                                     |  |                        |                                 |                        |                 |                         |              |         |              |         |              |         |              |         |
| 78479                | AMERICAN LIGHT 1/2 BBL              |  | \$170.00               |                                 | \$170.00               |                 | 1                       | \$200.00     |         | \$212.50     |         | \$226.67     |         | \$242.86     |         |
| 78462                | CHERRY BOMB 19.2 OZ CAN             |  | \$28.44                |                                 | \$2.37                 | 0 87692 02078 3 | 12                      | \$2.79       |         | \$2.96       |         | \$3.16       |         | \$3.39       |         |
| 78490                | LAGER 1/2 BBL                       |  | \$170.00               |                                 | \$170.00               |                 | 1                       | \$200.00     |         | \$212.50     |         | \$226.67     |         | \$242.86     |         |
| 78491                | LAGER 1/6 BBL                       |  | \$74.00                |                                 | \$74.00                |                 | 1                       | \$87.06      |         | \$92.50      |         | \$98.67      |         | \$105.71     |         |
| 78492                | LAGER 12 PK BTL                     |  | \$29.98                |                                 | \$14.99                | 0 87692 10014 0 | 2                       | \$17.64      | \$1.47  | \$18.74      | \$1.56  | \$19.99      | \$1.67  | \$21.41      |         |

| PROD.<br>#          | TEC DISTRIBUTING                 |  | RETAIL<br>CASE<br>COST | PREVIOUS<br>RETAIL<br>CASE COST | RETAIL<br>UNIT<br>COST | UPC<br>CODES    | PKG SIZE<br>PER<br>CASE | 15%      |         | 20%      |         | 25%      |         | 30%      |         |
|---------------------|----------------------------------|--|------------------------|---------------------------------|------------------------|-----------------|-------------------------|----------|---------|----------|---------|----------|---------|----------|---------|
|                     | PRICES - TEC DISTRIBUTING        |  |                        |                                 |                        |                 |                         | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES |
|                     | Sep-26                           |  |                        |                                 |                        |                 |                         | UNIT     |         | UNIT     |         | UNIT     |         | UNIT     |         |
| -----               |                                  |  | -----                  | -----                           | -----                  | -----           | -----                   | -----    | -----   | -----    | -----   | -----    | -----   | -----    | -----   |
| SAM ADAMS           |                                  |  |                        |                                 |                        |                 |                         |          |         |          |         |          |         |          |         |
| 78507               | OCTOBERFEST 12 PK BTL            |  | \$29.98                | NEW                             | \$14.99                | 0 87692 01103 3 | 2                       | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 78508               | OCTOBERFEST 6 PK                 |  | \$32.16                | NEW                             | \$8.04                 | 0 87692 30050 2 | 4                       | \$9.46   | \$1.58  | \$10.05  | \$1.68  | \$10.72  | \$1.79  | \$11.49  | \$1.91  |
| SAM ADAMS NA        |                                  |  |                        |                                 |                        |                 |                         |          |         |          |         |          |         |          |         |
| 78472               | JUST THE HAZE NA 6PK CAN         |  | \$32.16                |                                 | \$8.04                 | 0 87692 01190 3 | 4                       | \$9.46   | \$1.58  | \$10.05  | \$1.68  | \$10.72  | \$1.79  | \$11.49  | \$1.91  |
| 78901               | COCKTAIL VARIETY 8PK CANS        |  | \$41.97                |                                 | \$13.99                | 0 87692 02301 2 | 3                       | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| SMIRNOFF            |                                  |  |                        |                                 |                        |                 |                         |          |         |          |         |          |         |          |         |
| 65621               | BLUE RASPBERRY 6PK               |  | \$34.47                |                                 | \$8.62                 | 0 82000 80332 4 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65614               | GREEN APPLE 6 PK 11.2 OZ.        |  | \$34.47                |                                 | \$8.62                 | 0 82000 72751 4 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65615               | ICE 23.5 OZ. CAN                 |  | \$29.36                |                                 | \$2.45                 | 0 82000 80639 4 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65616               | ICE 12 PK 11.2 OZ. BTL           |  | \$30.98                |                                 | \$15.49                | 0 82000 72518 3 | 2                       | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 65617               | ICE 6 PK 11.2 OZ.                |  | \$34.47                |                                 | \$8.62                 | 0 82000 72385 1 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65618               | NEON LEMON VARIETY 12 PK         |  | \$30.98                |                                 | \$15.49                | 0 82000 79876 7 | 2                       | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 65633               | ORANGE CREAM 6 PK 11.2 OZ.       |  | \$34.47                |                                 | \$8.62                 | 0 82000 80911 1 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65631               | PARTY PACK 12PK                  |  | \$30.98                |                                 | \$15.49                | 0 82000 72908 2 | 2                       | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 65626               | RASPBERRY 6 PK 11.2 OZ.          |  | \$34.47                |                                 | \$8.62                 | 0 82000 72754 5 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65612               | RED WHITE & BERRY 6PK 11.2 OZ    |  | \$34.47                |                                 | \$8.62                 | 0 82000 78250 6 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65608               | RED WHITE & BERRY 12PK CAN       |  | \$30.98                |                                 | \$15.49                | 0 82000 79110 2 | 2                       | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 65627               | SCREWDRIVER 6 PK 11.2 OZ.        |  | \$34.47                |                                 | \$8.62                 | 0 82000 75748 1 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65569               | STRAWBERRY SUNSET 6PK 11.2 OZ.   |  | \$34.47                |                                 | \$8.62                 | 0 82000 81302 6 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65635               | SHORTIES GRAPE BLAST 200ML       |  | \$54.80                |                                 | \$2.28                 | 0 82000 00743 2 | 24                      | \$2.69   |         | \$2.85   |         | \$3.04   |         | \$3.26   |         |
| 65632               | SHORTIES ORANGE BLAST 200ML      |  | \$54.80                |                                 | \$2.28                 | 0 82000 00742 5 | 24                      | \$2.69   |         | \$2.85   |         | \$3.04   |         | \$3.26   |         |
| 65571               | SHORTIES PINK LEMONADE 200ML     |  | \$54.80                |                                 | \$2.28                 | 0 82000 007302  | 24                      | \$2.69   |         | \$2.85   |         | \$3.04   |         | \$3.26   |         |
| 65570               | SHORTIES RED,WHITE & BERRY 200ML |  | \$54.80                |                                 | \$2.28                 | 0 82000 00729 6 | 24                      | \$2.69   |         | \$2.85   |         | \$3.04   |         | \$3.26   |         |
| 65566               | SMASH BLUE RASP 23.5 OZ.         |  | \$29.36                |                                 | \$2.45                 | 0 82000 79165 2 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65559               | SMASH HARD TEA 23.5 OZ.          |  | \$29.36                |                                 | \$2.45                 | 0 82000 80594 6 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65557               | SMASH LEMON LIME 23.5 OZ.        |  | \$29.36                |                                 | \$2.45                 | 0 82000 77691 8 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65554               | SMASH PEACH MANGO 23.5 OZ.       |  | \$29.36                |                                 | \$2.45                 | 0 82000 78625 2 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65562               | SMASH PINK LEMON 23.5 OZ.        |  | \$29.36                |                                 | \$2.45                 | 0 82000 79896 5 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65568               | SMASH RED,WHT, BERRY 23.5 OZ.    |  | \$29.36                |                                 | \$2.45                 | 0 82000 79522 3 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65555               | SMASH SCREWDRIVER 23.5 OZ.       |  | \$29.36                |                                 | \$2.45                 | 0 82000 77692 5 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65558               | SMASH STRAW-LEMON 23.5 OZ.       |  | \$29.36                |                                 | \$2.45                 | 0 82000 78633 7 | 12                      | \$2.88   |         | \$3.06   |         | \$3.26   |         | \$3.50   |         |
| 65563               | SMASH VARIETY 8PK/16 OZ.         |  | \$41.60                |                                 | \$13.87                | 0 82000 80740 7 | 3                       | \$16.31  | \$2.04  | \$17.33  | \$2.17  | \$18.49  | \$2.31  | \$19.81  | \$2.48  |
| 65620               | SOURCE PINEAPPLE 6 PK BTL        |  | \$34.47                |                                 | \$8.62                 | 0 82000 78601 6 | 4                       | \$10.14  | \$1.69  | \$10.77  | \$1.80  | \$11.49  | \$1.92  | \$12.31  | \$2.05  |
| 65674               | VARIETY - ICY ISLAND 12PK        |  | \$30.98                |                                 | \$15.49                | 0 82000 81304 0 | 2                       | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| 65634               | VARIETY - SUNNY DAYS 12PK        |  | \$30.98                |                                 | \$15.49                | 0 82000 80909 8 | 2                       | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| SMIRNOFF ZERO SUGAR |                                  |  |                        |                                 |                        |                 |                         |          |         |          |         |          |         |          |         |
| 65682               | ZERO SUGAR VARIETY 12PK C        |  | \$30.98                |                                 | \$15.49                | 0 82000 79641 1 | 2                       | \$18.22  | \$1.52  | \$19.36  | \$1.61  | \$20.65  | \$1.72  | \$22.13  | \$1.84  |
| SNAKE RIVER BREWING |                                  |  |                        |                                 |                        |                 |                         |          |         |          |         |          |         |          |         |
| 97569               | CROSS CZECH 1/6 BBL              |  | \$88.00                |                                 | \$88.00                |                 | 1                       | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97584               | EARNED IT 1/6                    |  | \$95.00                |                                 | \$95.00                |                 | 1                       | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97581               | EARNED IT 6PK                    |  | \$38.98                |                                 | \$9.75                 | 7 66352 75977 4 | 4                       | \$11.46  | \$1.91  | \$12.18  | \$2.03  | \$12.99  | \$2.17  | \$13.92  | \$2.32  |
| 97588               | GRAND FOGHEE 6PK CAN             |  | \$37.48                |                                 | \$9.37                 | 7 66352 82744 2 | 4                       | \$11.02  | \$1.84  | \$11.71  | \$1.95  | \$12.49  | \$2.08  | \$13.39  | \$2.23  |
| 97508               | GRAND FOGHEE 1/2                 |  | \$194.00               |                                 | \$194.00               |                 | 1                       | \$228.24 |         | \$242.50 |         | \$258.67 |         | \$277.14 |         |
| 97509               | GRAND FOGHEE 1/6                 |  | \$95.00                |                                 | \$95.00                |                 | 1                       | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97514               | HEFEWEISEN 1/2                   |  | \$173.00               |                                 | \$173.00               |                 | 1                       | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97519               | HEFEWEISEN 1/6                   |  | \$88.00                |                                 | \$88.00                |                 | 1                       | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97528               | HEFEWEISEN 6PK CAN               |  | \$37.48                |                                 | \$9.37                 | 7 66352 60425 8 | 4                       | \$11.02  | \$1.84  | \$11.71  | \$1.95  | \$12.49  | \$2.08  | \$13.39  | \$2.23  |
| 97502               | LA CERVEZA 1/6                   |  | \$88.00                |                                 | \$88.00                |                 | 1                       | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97543               | LA CERVEZA 6PK C                 |  | \$37.48                |                                 | \$9.37                 | 7 66352 72114 6 | 4                       | \$11.02  | \$1.84  | \$11.71  | \$1.95  | \$12.49  | \$2.08  | \$13.39  | \$2.23  |
| 97527               | LA CERVEZA 1/2                   |  | \$173.00               |                                 | \$173.00               |                 | 1                       | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97520               | LAGER 1/2 BBL                    |  | \$173.00               |                                 | \$173.00               |                 | 1                       | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97521               | LAGER 1/6 BBL                    |  | \$88.00                |                                 | \$88.00                |                 | 1                       | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97540               | LAGER 6PK CAN                    |  | \$37.48                |                                 | \$9.37                 | 7 66352 09331 1 | 4                       | \$11.02  | \$1.84  | \$11.71  | \$1.95  | \$12.49  | \$2.08  | \$13.39  | \$2.23  |
| 97523               | PAKOS IPA 1/6 BBL                |  | \$95.00                |                                 | \$95.00                |                 | 1                       | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97507               | PAKOS IPA 1/2 BB                 |  | \$194.00               |                                 | \$194.00               |                 | 1                       | \$228.24 |         | \$242.50 |         | \$258.67 |         | \$277.14 |         |
| 97505               | PAKOS IPA 6PK CA                 |  | \$38.98                |                                 | \$9.75                 | 7 66352 61207 9 | 4                       | \$11.46  | \$1.91  | \$12.18  | \$2.03  | \$12.99  | \$2.17  | \$13.92  | \$2.32  |
| 97530               | PALE ALE 1/2 BBL                 |  | \$173.00               |                                 | \$173.00               |                 | 1                       | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97503               | PALE ALE 1/6 BBL                 |  | \$88.00                |                                 | \$88.00                |                 | 1                       | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97504               | PALE ALE 6PK CAN                 |  | \$37.48                |                                 | \$9.37                 | 7 66352 20323 9 | 4                       | \$11.02  | \$1.84  | \$11.71  | \$1.95  | \$12.49  | \$2.08  | \$13.39  | \$2.23  |
| 97541               | ZONKER STOUT 6PK CN              |  | \$38.98                |                                 | \$9.75                 | 7 66352 02134 5 | 4                       | \$11.46  | \$1.91  | \$12.18  | \$2.03  | \$12.99  | \$2.17  | \$13.92  | \$2.32  |
| 97592               | ZONKER STOUT 1/6BBL              |  | \$95.00                |                                 | \$95.00                |                 | 1                       | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| SUN CRUISER         |                                  |  |                        |                                 |                        |                 |                         |          |         |          |         |          |         |          |         |
| 78590               | ICED TEA VARIETY 8PK             |  | \$41.97                |                                 | \$13.99                | 0 87692 02030 1 | 3                       | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| 78597               | ICED TEA 19.2 OZ. CAN            |  | \$27.67                |                                 | \$2.31                 | 0 87692 02404 0 | 12                      | \$2.71   |         | \$2.88   |         | \$3.07   |         | \$3.29   |         |
| 78595               | ICED TEA 8PK                     |  | \$41.97                |                                 | \$13.99                | 0 87692 02141 4 | 3                       | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| 78598               | LEMONADE ICE TEA 19.2 OZ.        |  | \$27.67                |                                 | \$2.31                 | 0 87692 02402 6 | 12                      | \$2.71   |         | \$2.88   |         | \$3.07   |         | \$3.29   |         |
| 78592               | LEMONADE ICE TEA 4PK CAN         |  | \$46.14                |                                 | \$7.69                 | 0 87692 02029 5 | 6                       | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |
| 78601               | PINK LEMONADE 8PK                |  | \$41.97                |                                 | \$13.99                | 0 87692 02307 4 | 3                       | \$16.46  | \$2.06  | \$17.49  | \$2.19  | \$18.65  | \$2.33  | \$19.99  | \$2.50  |
| 78600               | SAMPLER VARIETY 18PK CAN         |  | \$26.10                |                                 | \$2.10                 | 0 87692 02196 4 | 1                       | \$30.71  | \$1.71  | \$32.63  | \$1.81  | \$34.80  | \$1.93  | \$37.29  | \$2.07  |
| 78599               | SAMPLER VARIETY 12PK CAN         |  | \$37.49                |                                 | \$18.75                | 0 87692 02441 5 | 2                       | \$22.05  | \$1.84  | \$23.43  | \$1.95  | \$24.99  | \$2.08  | \$26.78  | \$2.23  |
| 78593               | VODKA LEMONADE VARIETY 8PK       |  | \$41.97                |                                 | \$13.99                | 0 87692 02154   |                         |          |         |          |         |          |         |          |         |

| PROD. #              | TEC DISTRIBUTING                      | RETAIL CASE COST | PREVIOUS RETAIL CASE COST | RETAIL UNIT COST | UPC CODES       | PKG SIZE PER CASE | RETAIL @ 15% |         | RETAIL @ 20% |         | RETAIL @ 25% |         | RETAIL @ 30% |         |
|----------------------|---------------------------------------|------------------|---------------------------|------------------|-----------------|-------------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|                      | PRICES - TEC DISTRIBUTING<br># Sep-26 |                  |                           |                  |                 |                   | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES |
| TWISTED              |                                       |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 78564                | TEA 24 OZ. CAN                        | \$28.44          |                           | \$2.37           | 0 87692 83231 7 | 12                | \$2.79       |         | \$2.96       |         | \$3.16       |         | \$3.39       |         |
| 78563                | TEA 12 PK CAN                         | \$29.98          |                           | \$14.99          | 0 87692 83134 1 | 2                 | \$17.64      | \$1.47  | \$18.74      | \$1.56  | \$19.99      | \$1.67  | \$21.41      | \$1.78  |
| 78557                | TEA 16OZ. CAN                         | \$41.90          |                           | \$41.90          | 0 87692 83631 5 | 1                 | \$49.29      | \$2.05  | \$52.38      | \$2.18  | \$55.87      | \$2.33  | \$59.86      | \$2.49  |
| 78565                | TEA 6 PK BTL                          | \$32.16          |                           | \$8.04           | 0 87692 83102 0 | 4                 | \$9.46       | \$1.58  | \$10.05      | \$1.68  | \$10.72      | \$1.79  | \$11.49      | \$1.91  |
| 78566                | TEA 18 PK CAN                         | \$20.99          |                           | \$20.99          | 0 87692 83138 9 | 1                 | \$24.69      | \$1.37  | \$26.24      | \$1.46  | \$27.99      | \$1.55  | \$29.99      | \$1.67  |
| 78569                | TEA 5 LTR                             | \$51.76          |                           | \$12.94          | 0 87692 83835 7 | 4                 | \$15.22      |         | \$16.18      |         | \$17.25      |         | \$18.49      |         |
| 78567                | TEA 1/6 BBL                           | \$74.00          |                           | \$74.00          |                 | 1                 | \$87.06      |         | \$92.50      |         | \$98.67      |         | \$105.71     |         |
| 78570                | TEA 1/2 BBL                           | \$170.00         |                           | \$170.00         |                 | 1                 | \$200.00     |         | \$212.50     |         | \$226.67     |         | \$242.86     |         |
| 78714                | TEA 3PK 24 OZ. CAN                    | \$28.44          |                           | \$7.11           | 0 87692 00983 2 | 4                 | \$8.36       |         | \$8.89       |         | \$9.48       |         | \$10.16      |         |
| 78551                | VARIETY- LIGHT TEA 12 PK CAN          | \$29.98          |                           | \$14.99          | 0 87692 01516 1 | 2                 | \$17.64      | \$1.47  | \$18.74      | \$1.56  | \$19.99      | \$1.67  | \$21.41      | \$1.78  |
| 78571                | VARIETY- TEA 12 PK CAN                | \$29.98          |                           | \$14.99          | 0 87692 00378 6 | 2                 | \$17.64      | \$1.47  | \$18.74      | \$1.56  | \$19.99      | \$1.67  | \$21.41      | \$1.78  |
| TWISTED EXTREME      |                                       |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 78717                | BLUE RAZZ 24 OZ. CAN                  | \$28.44          |                           | \$2.37           | 0 87692 01782 0 | 12                | \$2.79       |         | \$2.96       |         | \$3.16       |         | \$3.39       |         |
| 78715                | LEMON 24 OZ. CAN                      | \$28.44          |                           | \$2.37           | 0 87692 01783 7 | 12                | \$2.79       |         | \$2.96       |         | \$3.16       |         | \$3.39       |         |
| 78552                | TROPICAL PEACH 24 OZ. CAN             | \$28.44          |                           | \$2.37           | 0 87692 02440 8 | 12                | \$2.79       |         | \$2.96       |         | \$3.16       |         | \$3.39       |         |
| 78554                | VARIETY- EXTREME 12 PK CAN            | \$29.98          |                           | \$14.99          | 0 87692 02372 2 | 2                 | \$17.64      | \$1.47  | \$18.74      | \$1.56  | \$19.99      | \$1.67  | \$21.41      | \$1.78  |
| VICTORIA             |                                       |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 80021                | VICTORIA 12 PK BTL                    | \$32.98          |                           | \$16.49          | 0 80660 95883 5 | 2                 | \$19.40      | \$1.62  | \$20.61      | \$1.72  | \$21.99      | \$1.83  | \$23.56      | \$1.96  |
| 80038                | VICTORIA 32 OZ. BTL                   | \$36.03          |                           | \$3.00           | 0 33544 95025 8 | 12                | \$3.53       |         | \$3.75       |         | \$4.00       |         | \$4.29       |         |
| 80003                | VICKY CHAMOY 24 OZ.                   | \$33.50          |                           | \$2.79           | 0 33544 00174 5 | 12                | \$3.28       |         | \$3.49       |         | \$3.72       |         | \$3.99       |         |
| 80004                | VICKY MANGO 24 OZ.                    | \$33.50          |                           | \$2.79           | 0 33544 00259 9 | 12                | \$3.28       |         | \$3.49       |         | \$3.72       |         | \$3.99       |         |
| WHITE CLAW           |                                       |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 12769                | BLACKBERRY 6PK CAN                    | \$34.47          |                           | \$8.62           | 6 35985 80161 0 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12782                | BLACKBERRY 19.2 OZ.                   | \$29.36          |                           | \$2.45           | 6 35985 80199 3 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12801                | BLACK CHERRY 6PK CAN                  | \$34.47          |                           | \$8.62           | 6 35985 20025 3 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12805                | BLACK CHERRY 12PK CAN                 | \$30.98          |                           | \$15.49          | 6 35985 26089 9 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12808                | BLACK CHERRY 19.2                     | \$29.36          |                           | \$2.45           | 6 35985 80198 6 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12813                | BLACK CHERRY 16 OZ.                   | \$41.90          |                           | \$1.75           | 6 35985 10042 3 | 24                | \$2.05       |         | \$2.18       |         | \$2.33       |         | \$2.49       |         |
| 12768                | GREEN APPLE 6PK CAN                   | \$34.47          |                           | \$8.62           | 6 35985 80273 0 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12797                | GRAPE 6PK CAN                         | \$34.47          |                           | \$8.62           | 6 35985 80364 5 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12800                | LIME 6PK CAN                          | \$34.47          |                           | \$8.62           | 6 35985 02598 6 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12804                | MANGO 6PK CAN                         | \$34.47          |                           | \$8.62           | 6 35985 26087 5 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12812                | MANGO 12PK CAN                        | \$30.98          |                           | \$15.49          | 6 35985 10033 1 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12811                | MANGO 19.2                            | \$29.36          |                           | \$2.45           | 6 35985 80213 6 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12770                | PEACH 6PK CAN                         | \$34.47          |                           | \$8.62           | 6 35985 80157 3 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12810                | PEACH 12PK CAN                        | \$30.98          |                           | \$15.49          | 6 35985 80371 3 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12776                | PEACH 19.2 OZ.                        | \$29.36          |                           | \$2.45           | 6 35985 80366 9 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12753                | PINEAPPLE 6PK CAN                     | \$34.47          |                           | \$8.62           | 6 35985 80023 1 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12803                | RASPBERRY 6PK CAN                     | \$34.47          |                           | \$8.62           | 6 35985 26066 0 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12802                | RUBY GRAPEFRUIT 6PK CAN               | \$34.47          |                           | \$8.62           | 6 35985 20028 4 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| 12809                | RUBY GRAPEFRUIT 19.2                  | \$29.36          |                           | \$2.45           | 6 35985 80214 3 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12781                | STRAWBERRY 19.2                       | \$29.36          |                           | \$2.45           | 6 35985 80215 0 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12755                | SURGE BLACKBERRY 19.2 OZ.             | \$29.36          |                           | \$2.45           | 6 35985 80201 3 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12758                | SURGE BLOOD ORANGE 19.2 OZ.           | \$29.36          |                           | \$2.45           | 6 35985 80207 5 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12757                | SURGE BLUEBERRY 19.2 OZ.              | \$29.36          |                           | \$2.45           | 6 35985 80369 0 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12759                | SURGE CRANBERRY 19.2 OZ.              | \$29.36          |                           | \$2.45           | 6 35985 80208 2 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12777                | SURGE GRAPE 19.2 OZ.                  | \$29.36          |                           | \$2.45           | 6 35985 00062 4 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12760                | SURGE GREEN APPLE 19.2 OZ.            | \$29.36          |                           | \$2.45           | 6 35985 80268 6 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12754                | SURGE PINEAPPLE 19.2 OZ.              | \$29.36          |                           | \$2.45           | 6 35985 80270 9 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12807                | VARIETY- #1 12 PK CAN                 | \$30.98          |                           | \$15.49          | 6 35985 54890 4 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12799                | VARIETY- #2 12 PK CAN                 | \$30.98          |                           | \$15.49          | 6 35985 80006 4 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12792                | VARIETY- #3 12 PK CAN                 | \$30.98          |                           | \$15.49          | 6 35985 80026 2 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12795                | VARIETY- 24 PK CAN                    | \$26.94          |                           | \$26.94          | 6 35985 10024 9 | 1                 | \$31.69      | \$1.32  | \$33.68      | \$1.40  | \$35.92      | \$1.50  | \$38.49      | \$1.60  |
| 12787                | VARIETY- SURGE 12 PK                  | \$30.98          |                           | \$15.49          | 6 35985 80080 4 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12786                | VARIETY- SURGE #2 12 PK               | \$30.98          |                           | \$15.49          | 6 35985 80252 5 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| 12780                | WATERMELON 19.2                       | \$29.36          |                           | \$2.45           | 6 35985 80205 1 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| WHITE CLAW CLAWTAILS |                                       |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 12740                | MANGO 19.2 OZ.                        | \$29.36          |                           | \$2.45           | 6 35985 80449 9 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12741                | STRAW COSMO 19.2 OZ.                  | \$29.36          |                           | \$2.45           | 6 35985 80451 2 | 12                | \$2.88       |         | \$3.06       |         | \$3.26       |         | \$3.50       |         |
| 12735                | VARIETY 12 PK CAN                     | \$30.98          |                           | \$15.49          | 6 35985 80443 7 | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| WHITE CLAW NA        |                                       |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 12750                | VARIETY 12 PK NA CAN                  | \$30.98          |                           | \$15.49          | 6 3598580443 7  | 2                 | \$18.22      | \$1.52  | \$19.36      | \$1.61  | \$20.65      | \$1.72  | \$22.13      | \$1.84  |
| WIND RIVER           |                                       |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 67903                | BLONDE 1/2 BBL                        | \$155.00         |                           | \$155.00         |                 | 1                 | \$182.35     |         | \$193.75     |         | \$206.67     |         | \$221.43     |         |
| 67912                | GHOST TOWN IPA 6PK CAN                | \$32.50          |                           | \$8.13           | 8 60002 33871 2 | 4                 | \$9.56       | \$1.59  | \$10.16      | \$1.69  | \$10.83      | \$1.81  | \$11.61      | \$1.93  |
| 67917                | IRISH RED 1/2 BBL                     | \$160.00         |                           | \$160.00         |                 | 1                 | \$188.24     |         | \$200.00     |         | \$213.33     |         | \$228.57     |         |
| 67949                | MANGO CITY SOUR 1/6 BBL               | \$84.00          |                           | \$84.00          |                 | 1                 | \$98.82      |         | \$105.00     |         | \$112.00     |         | \$120.00     |         |
| 67948                | MANGO CITY SOUR 1/2 BBL               | \$185.00         |                           | \$185.00         |                 | 1                 | \$217.65     |         | \$231.25     |         | \$246.67     |         | \$264.29     |         |
| 67945                | SFU JUICY IPA 1/6 BBL                 | \$72.00          |                           | \$72.00          |                 | 1                 | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 67907                | WYOMING PALE ALE 1/6 BBL              | \$72.00          |                           | \$72.00          |                 | 1                 | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| 67909                | WYOMING PALE ALE 1/2 BBL              | \$160.00         |                           | \$160.00         |                 | 1                 | \$188.24     |         | \$200.00     |         | \$213.33     |         | \$228.57     |         |

| PROD.<br>#<br>----- | TEC DISTRIBUTING                |         | RETAIL | PREVIOUS  | RETAIL | PKG SIZE        |      | 15%      |         | 20%      |         | 25%      |         | 30%      |         |       |  |
|---------------------|---------------------------------|---------|--------|-----------|--------|-----------------|------|----------|---------|----------|---------|----------|---------|----------|---------|-------|--|
|                     | PRICES - TEC DISTRIBUTING       |         | CASE   | RETAIL    | UNIT   | UPC             | PER  | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES |       |  |
|                     | Sep-26                          |         | COST   | CASE COST | COST   | CODES           | CASE | UNIT     |         | UNIT     |         | UNIT     |         | UNIT     |         |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| ENERGY DRINKS       |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| ZOA ENERGY          |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         | ===== |  |
| 97728               | ZERO SUGAR- FROSTED GRAPE 12 OZ | \$17.85 |        |           | \$1.49 | 8 50021 01526 6 | 12   | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97730               | ZERO SUGAR - MANGO SPLASH 12 OZ | \$17.85 |        |           | \$1.49 | 8 50051 75526 4 | 12   | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97720               | ZERO SUGAR- TROPICAL 12 OZ.     | \$17.85 |        |           | \$1.49 | 8 50021 01543 5 | 12   | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| 97722               | ZERO SUGAR- WHITE PEACH 12 OZ.  | \$17.85 |        |           | \$1.49 | 8 50021 01544 2 | 12   | \$1.75   |         | \$1.86   |         | \$1.98   |         | \$2.13   |         |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| MIXES               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| FEVER TREE          |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         | ===== |  |
| 197003              | LIGHT GINGER BEER 4PK           | \$30.00 |        |           | \$5.00 | 8 98195 00168 7 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197004              | FEVER TREE PREMIUMIUM TONIC 4PK | \$30.00 |        |           | \$5.00 | 8 98195 00101 4 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197005              | PREMIUMIUM GINGER BEER 4PK      | \$30.00 |        |           | \$5.00 | 8 98195 00127 4 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197006              | SPARKLING PINK GRAPEFRUIT 4PK   | \$30.00 |        |           | \$5.00 | 8 12136 03027 7 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197007              | SPARKLING LIME & YUZU 4PK       | \$30.00 |        |           | \$5.00 | 8 12136 03085 7 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197009              | PREMIUM GINGER ALE 4PK          | \$30.00 |        |           | \$5.00 | 8 98195 00109 0 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197010              | PREMIUM CLUB SODA 4PK           | \$30.00 |        |           | \$5.00 | 8 98195 00113 7 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197011              | PINEAPPLE GINGER BEER 4PK       | \$30.00 |        |           | \$5.00 | 8 12136 03296 7 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197012              | MEDITERRANEAN TONIC 4PK         | \$30.00 |        |           | \$5.00 | 8 12136 03296 7 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197013              | LIGHT PREMIUM TONIC 4PK         | \$30.00 |        |           | \$5.00 | 8 98195 00117 5 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197014              | ELDERFLOWER TONIC WATER 4PK     | \$30.00 |        |           | \$5.00 | 8 98195 00165 6 | 6    | \$5.88   | \$1.47  | \$6.25   | \$1.56  | \$6.67   | \$1.67  | \$7.14   | \$1.79  |       |  |
| 197017              | LIGHT MARGARITA MIX 750 ML      | \$37.50 |        |           | \$6.25 | 8 12136 03190 8 | 6    | \$7.35   |         | \$7.81   |         | \$8.33   |         | \$8.93   |         |       |  |
| 197018              | BLOODY MARY MIX 750 ML          | \$37.50 |        |           | \$6.25 | 8 12136 03188 5 | 6    | \$7.35   |         | \$7.81   |         | \$8.33   |         | \$8.93   |         |       |  |
| 197020              | CLASSIC MARGARITA MIX 750 ML    | \$37.50 |        |           | \$6.25 | 8 12136 03192 2 | 6    | \$7.35   |         | \$7.81   |         | \$8.33   |         | \$8.93   |         |       |  |
| 197022              | PREMIUM TONIC 500 ML            | \$20.32 |        |           | \$2.54 | 8 98195 00134 2 | 8    | \$2.99   |         | \$3.18   |         | \$3.39   |         | \$3.63   |         |       |  |
| 197024              | PREMIUM GINGER BEER 500 ML      | \$20.32 |        |           | \$2.54 | 8 98195 00142 7 | 8    | \$2.99   |         | \$3.18   |         | \$3.39   |         | \$3.63   |         |       |  |
| 197027              | LIGHT PREMIUM TONIC 8 PK        | \$18.00 |        |           | \$6.00 | 8 98195 00176 2 | 3    | \$7.06   | \$0.88  | \$7.50   | \$0.94  | \$8.00   | \$1.00  | \$8.57   | \$1.07  |       |  |
| 197028              | SPARKLING PINK GRAPEFRUIT 8 PK  | \$18.00 |        |           | \$6.00 | 8 12136 03122 9 | 3    | \$7.06   | \$0.88  | \$7.50   | \$0.94  | \$8.00   | \$1.00  | \$8.57   | \$1.07  |       |  |
| 197029              | LIGHT GINGER BEER 8 PK          | \$18.00 |        |           | \$6.00 | 8 12136 03313 1 | 3    | \$7.06   | \$0.88  | \$7.50   | \$0.94  | \$8.00   | \$1.00  | \$8.57   | \$1.07  |       |  |
| 197030              | PREMIUM TONIC 8 PK              | \$18.00 |        |           | \$6.00 | 8 98195 00175 5 | 3    | \$7.06   | \$0.88  | \$7.50   | \$0.94  | \$8.00   | \$1.00  | \$8.57   | \$1.07  |       |  |
| 197031              | PREMIUM GINGER BEER 8 PK        | \$18.00 |        |           | \$6.00 | 8 12136 03059 8 | 3    | \$7.06   | \$0.88  | \$7.50   | \$0.94  | \$8.00   | \$1.00  | \$8.57   | \$1.07  |       |  |
| 197033              | PREMIUM CLUB SODA 8 PK          | \$18.00 |        |           | \$6.00 | 8 12136 03021 5 | 3    | \$7.06   | \$0.88  | \$7.50   | \$0.94  | \$8.00   | \$1.00  | \$8.57   | \$1.07  |       |  |
| 197034              | ELDERFLOWER TONIC 8 PK          | \$18.00 |        |           | \$6.00 | 8 12136 03069 7 | 3    | \$7.06   | \$0.88  | \$7.50   | \$0.94  | \$8.00   | \$1.00  | \$8.57   | \$1.07  |       |  |
| 197040              | ESPRESSO MARTINI 500 ML         | \$42.00 |        |           | \$5.25 | 8 12136 03234 9 | 8    | \$6.18   | \$2.06  | \$6.56   | \$2.19  | \$7.00   | \$2.33  | \$7.50   | \$2.50  |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| NON ALCOHOL BEER    |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| PERONI 0.0% ABV     |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         | ===== |  |
| 78023               | PERONI ZERO 6PK BTL             | \$30.28 |        |           | \$7.57 | 1 81954 00107 4 | 4    | \$8.91   | \$1.48  | \$9.46   | \$1.58  | \$10.09  | \$1.68  | \$10.81  | \$1.80  |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| SODA                |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |
| HENRY'S SODA        |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         | ===== |  |
| 76520               | BLACK CHERRY 6/PK LN NR         | \$23.00 |        |           | \$5.75 | 0 34100 65805 2 | 4    | \$6.76   | \$1.13  | \$7.19   | \$1.20  | \$7.67   | \$1.28  | \$8.21   | \$1.37  |       |  |
| 76320               | ORANGE CREAM6/PK LN NR          | \$23.00 |        |           | \$5.75 | 0 34100 61805 6 | 4    | \$6.76   | \$1.13  | \$7.19   | \$1.20  | \$7.67   | \$1.28  | \$8.21   | \$1.37  |       |  |
| 76220               | ROOT BEER 6/PK LN NR            | \$23.00 |        |           | \$5.75 | 0 34100 66805 1 | 4    | \$6.76   | \$1.13  | \$7.19   | \$1.20  | \$7.67   | \$1.28  | \$8.21   | \$1.37  |       |  |
| 76420               | VANILLA CREAM 6/PK LN NR        | \$23.00 |        |           | \$5.75 | 0 34100 63805 4 | 4    | \$6.76   | \$1.13  | \$7.19   | \$1.20  | \$7.67   | \$1.28  | \$8.21   | \$1.37  |       |  |
| =====               |                                 |         |        |           |        |                 |      |          |         |          |         |          |         |          |         |       |  |